

KEY CONTACTS FOR EACH PARTICIPATING INSTITUTION

Bluefield State College

Michelle Taylor Assistant Professor of Business 304.327.4080 mcofer@bluefieldstate.edu

BridgeValley Community and Technical College

Peter Soscia Vice President of Academic Affairs 304.205.6614 peter.soscia@bridgevalley.edu

Concord University

Daniel "Dan" Fitzpatrick, MAAOM, SPHR, SHRM-SCP Vice President of Operations and COO 304.384.5276 dfitzpatrick@concord.edu

Marshall University - Chair

Sara Payne Scarbro Associate Vice President for External Engagement 304.696.2889 sara.payne@marshall.edu

Mountwest Community & Technical College

Steven L. Brown, Ed.D Dean Career and Technical Division 304.710.3393 brown175@mctc.edu

New River Community and Technical College

Jerry Wallace, Ed.D Dean of Workforce, Technical and Community Education 304.929.5485 jwallace@newriver.edu

Southern West Virginia Community and Technical College

Carol Howerton
Associate Vice President for Academic Affairs
304.896.7337
carol.howerton@southernwv.edu

West Virginia School of Osteopathic Medicine

Drema Mace, Ph.D, MSP Executive Director, Center for Rural & Community Health 304.647.6380 dmace@osteo.wvsom.edu

West Virginia State University - Vice Chair

Deneia Thomas, Ph.D Chief of Staff 304.766.3112 deneia.thomas@wvstateu.edu

West Virginia University Institute of Technology

Nora Myers Director, LaunchLab Beckley 304.929.1343 nora.myers@mail.wvu.edu



www.marshall.edu/aedswv wvsouthernalliance@gmail.com @HigherEdWV





"We are project-based, results-driven."

WORKING TOGETHER, WORKING FOR YOU

The Alliance for the Economic Development of Southern West Virginia is eager to partner with you to grow your ideas, your impact, your employees and your business. We are here to help.

Higher Education means jobs. The Alliance for the Economic Development of Southern West Virginia is a joint endeavor between the 10 public higher education institutions in Southern West Virginia to assist businesses looking to locate or expand in this 21-county area. We are pooling resources and strengths of individual institutions to promote our region, create jobs and help companies grow right here in West Virginia.

It is a new day in the Mountain State. Our educational institutions' leaders are thinking differently and coming together like never before for the economic growth of Southern West Virginia. We are in the business of building partnerships and we want to build a partnership with you.

Southern West Virginia is a beautiful area with a multitude of resources and opportunities — some of the most dedicated, skilled workers in the nation, top-notch research capabilities, access to the latest technology, a vibrant and diverse health care workforce supplied by two medical schools and numerous health care service programs throughout the region. More than 30,000 students in the Alliance region are pursuing college degrees ranging from associate to doctorate.

No matter if you are an entrepreneur, trying to start a business or working for a corporation, we want to be a part of your team. Through this Alliance, there are many resources available and experts eager to assist your industry. Here is just a snapshot.



KEY AREAS OF SERVICE AND EXPERTISE:

MANUFACTURING (Automotive/Aerospace/ Medical)

ENERGY/NATURAL RESOURCES

LAND RESOURCES

TRAINED MEDICAL PROVIDERS

MECHATRONICS

RESEARCH (Business/Economic/Biomedical/Clinical Translational)

PATENT ASSISTANCE

TECHNICAL ASSISTANCE

CUSTOMIZED TRAINING

COMMUNICATIONS/MARKETING

GEOGRAPHIC INFORMATION SYSTEMS

ENGINEERING TECHNOLOGY

IT/CYBER SECURITY

ENTREPRENEURSHIP/INNOVATION

BEHAVIORAL HEALTH/ADDICTION EDUCATION & TREATMENT

BIOTECHNOLOGY

HEALTH INFORMATICS

LAB FACILITIES

COMMERCIALIZATION

GOVERNMENT RELATIONS ASSISTANCE

COMMUNITY CONNECTIONS/OUTREACH

WORKFORCE DEVELOPMENT

DRONE OPERATIONS



Presidents of the 10 public higher education institutions, statewide leaders and legislative members come together for an Alliance press conference at the State Capitol.