

SOPHIA M. MOLLETTE

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CAREER OBJECTIVE

Position in pharmaceutical sales

PROFESSIONAL SUMMARY

- Thrive in competitive environment; proven ability to set, meet, and exceed goals.
- Strong work ethic; financed 100% of college expenses through part-time and summer jobs.
- Consistently promoted to increasingly responsible positions; excellent references.
- Solid sales experience; named "Sales Associate of the Month" three times.

EDUCATION

Marshall University, Huntington, WV
B.B.A., Marketing, May 2005
GPA: 3.2

INTERNSHIP

Huntington Mall, Barboursville, WV

May 2004 - August 2004

Marketing Intern

- Assisted in planning, scheduling, and implementing promotional events at mall.
- Met with mall merchants to coordinate seasonal promotions.
- Developed annual advertising campaign; arranged newspaper and television ads.
- Handled administrative paperwork; participated in weekly staff meetings.

RELEVANT EXPERIENCE

West Virginia Supply, Huntington, WV

August 2003 - Present

Sales Associate

- Sell plumbing supplies to wholesale accounts; provide product information and process sales orders.
- Monitor customer orders, troubleshoot problems and ensure client satisfaction.
- Develop/maintain excellent working relationships with customers and suppliers.

Lakeview Country Club, Morgantown, WV

May 2003 - August 2003

Sales/Pro Shop

- Sold ladies' golf apparel and gifts in Pro Shop at upscale Golf Resort and Country Club.
- Designed and built store displays; coordinated sales and promotions.
- Stocked shelves and controlled inventory; handled necessary paperwork.

HONORS AND ACTIVITIES

- Marshall University Dean's List
- American Marketing Association, Marshall Chapter
- Huntington Area Habitat for Humanity

REFERENCES

Available upon request