

Office of Purchasing

**NOTICE OF INTENT TO AWARD A SOLE SOURCE PROCUREMENT**

**MU21AIRCRAFT**

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**Response Deadline: 3:00 p.m., LPT, Friday, May 8, 2020**

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Marshall University intends to waive the solicitation process and approve a sole source to purchase a minimum of five (5) Cirrus SR20 make aircraft for its new School of Aviation, with the option to purchase up to fifteen (15) additional aircraft, during a four-year period. The University has determined that fleet uniformity will provide economies of scale in training and maintenance.

**Justification:**

- The University has determined the Cirrus SR20 aircraft has many unique features that are essential to the University's program. Those features include the following:
  - Cirrus Airframe Parachute System (CAPS) , a parachute attached to the aircraft that the pilot may deploy in unrecoverable emergencies;
  - Side-stick Control Yoke;
  - 2015 HP Fuel Injection Engine;
  - Arrangement of Avionics, which includes the FMS keyboard which is representative of commercial airplanes students will eventually fly;
  - Satisfies the regulatory requirement of a Technically Advanced Airplane;
  - 1,000 lb. Useful Load, which allows an instructor to accompany two students with full fuel tanks; and
  - Wing Design, which reduces the risk of spin.

Interested Vendors (firms or individuals) that can sell an "or equal" aircraft to the University can respond with an alternate solution that overcomes the sole source reasons stated above, along with sufficient, detailed, convincing documentation, regarding their ability to supply equivalent aircraft. The Vendor's response must be sent directly to Marshall University's Chief Procurement Officer at

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[negley4@marshall.edu](mailto:negley4@marshall.edu) and received no later than 3:00 p.m., LPT, Friday, May 8, 2020. Any responses to this notice must show clear and convincing evidence that competition would be advantageous to the University. Supporting documentation should include, but is not limited to, aircraft specifications, available quantities and a comprehensive timeline that include aircraft importation and upgrades. The University reserves the right to require the responding Vendor to submit additional information as it may deem necessary and may consider any evidence available to it of the financial technical and other qualifications and abilities of the responding Vendor.

This is not a request for bids or proposals and there is no solicitation available. The University will not consider any responses as a proposal, bid, or quote. Any response received as a result of this Notice of Intent shall be considered solely for determining whether bona fide competition exists.

If it is determined by University staff, after reviewing any information received from responding Vendors, that sole source justification stands and the aircraft are available only from a sole source, the University will waive the solicitation process and award the sole source procurement.

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