





**ARTICULATION AGREEMENT
LEADING TO A B.B.A. IN MANAGEMENT
BETWEEN MARSHALL UNIVERSITY AND
MOUNTWEST COMMUNITY AND TECHNICAL COLLEGE**

Marshall University and Mountwest Community and Technical College in order to promote the transfer of students between the two institutions seeking degrees in Management and thereby increase educational opportunities for students in West Virginia, establish this articulated program leading to the B.B.A. degree in Management to be granted by Marshall University. This articulation agreement stipulates a course of study leading to an A.A.S. degree in Management Technology: Business Administration Option, which, if satisfactorily completed by students at the Mountwest Community and Technical College, will allow them to transfer into the Marshall University Lewis College of Business and obtain the B.B.A. degree in Management upon the successful completion of the program outlined in the articulation agreement.

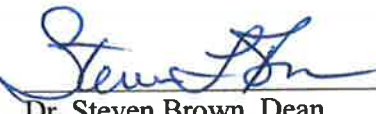
Marshall University and Mountwest Community and Technical College agree to monitor and support the provisions of this agreement to ensure consistency and program quality and transferability of the benefit of the students of both institutions. Marshall University and Mountwest Community and Technical College agree to coordinate changes in the course content or requirements for any courses listed in the articulation agreement in order to ensure continued comparability between the courses offered on each campus. Marshall University and Mountwest Community and Technical College agree to renegotiate this agreement as necessary due to changes in curriculum or graduation requirements implemented by either institution. This process will be the responsibility of the appropriate deans at both institutions.

Students pursuing the B.B.A. in Management through the articulation agreement will be bound by the curriculum sheets in effect at the time they are officially accepted into the articulated program. The attached curriculum sheets dated October 27, 2011 will be in effect until officially changed and agreed upon by both institutions.


Date: 11-22-11
Stephen J. Kopp, Ph.D., President
Marshall University


Date: 12/2/11
Dr. Keith Cotroneo, President
Mountwest Community and Technical College


Date: 11-29-11
Dr. Chong Kim, Dean
Lewis College of Business
Marshall University


Date: 6 Dec 11
Dr. Steven Brown, Dean
Business Technology and Workforce Dev.
Mountwest Community and Technical College

MANAGEMENT 2+2

Mountwest Community & Technical College & Marshall University College of Business

2011-2012

FIRST YEAR	
First Semester AC 103 Introduction to Accounting..... 3 ENL 111 Written Communication (ENG 101)..... 3 IT 101 Fundamentals of Computers (MIS 200) 3 MAT 145 Applications in Algebra (MTH 1XX – meets MTH) ... 3 MG 101 Introduction to Business..... 3 TOTAL CREDITS 15	Second Semester AAT 104 Records Management 3 AC 201 Financial Accounting (ACC 215) 3 COM 112 Oral Communication (CMM 207) 3 EC 201 Fundamentals of Microeconomics (ECN 250)..... 3 MAT 210 Statistics for Business & Industry (MGT 218)..... 3 TOTAL CREDITS 15
SECOND YEAR	
Third Semester AC 210 Managerial Accounting (ACC 216)..... 3 AC 221 Computerized Accounting I..... 3 EC 202 Fundamental of Macroeconomics (ECN 253)..... 3 ENL 115 Written Communication II ¹ (ENG 201)..... 3 MG 202 Business Organization & Mgt ² (MGT 320) 3 MK 130 Fundamentals of Marketing ³ (MKT 340) 3 TOTAL CREDITS 18	Fourth Semester AC 234 Taxation I 3 FN 231 Business Finance 3 MG 181 Retailing 3 MG 226 Commercial Papers & Transactions (LE 207) 3 MG 296 Integrated Business Strategies 3 TOTAL CREDITS 15
HOURS REQUIRED FOR GRADUATION: 63	
Transfer to College of Business after completion of Associate Degree Requirements	
Fifth Semester MIS 290 Principles of MIS..... 3 FIN 323 Principles of Finance..... 3 _____ MGT Elective ⁴ 3 PSY 201 General Psychology..... 3 _____ CMM Studies Elective..... 3 TOTAL CREDITS 15	Sixth Semester MGT 422 Organizational Behavior ("C" to validate MG 202).... 3 MKT 371 International MKT ("C" to validate MK 130)..... 3 ENG 204 Writing for the Workplace 3 _____ Physical/Natural Science..... 4 _____ MGT Elective ⁴ 3 TOTAL CREDITS 16
Seventh Semester MGT 424 Human Resource Management 3 MGT 420 Operations Management 3 MGT 428 Negotiations..... 3 _____ MGT Elective ⁴ 3 _____ Fine Arts Elective..... 3 TOTAL CREDITS 15	Eighth Semester MGT 419 Business & Society ⁵ 3 MGT 460 Strategic Management ⁶ 3 _____ Critical Thinking..... 3 _____ Humanities Elective..... 3 _____ MGT Elective ⁴ 3 TOTAL CREDITS 15

Marshall University does not accept EDGE credit.

¹Must have a grade of "C" or better in ENG 102.

²In order to receive credit for MGT 320, MG 202 must be either be validated by passing an exam provided by the COB or by taking MGT 422 and receiving a grade of "C" or better, or by taking MGT 320 at Marshall University.

³In order to receive credit for MKT 340, MK 130 must be either be validated by passing an exam provided by COB or by taking MKT 371 and receiving a grade of "C" or better, or by taking MKT 340 at Marshall University.

⁴Management Electives – All 300 and 400 level Management courses that are not already required.

⁵This is the capstone course for all Management majors. It can only be taken during the senior year after all prerequisites are met.

⁶This is the capstone course for all College of Business majors. It is normally taken in the graduating semester.