

**AGREEMENT OF COOPERATION PROGRAM  
BETWEEN MARSHALL UNIVERSITY AND ZHEJIANG NORMAL UNIVERSITY**

Marshall University, Huntington, West Virginia, U.S.A. (hereafter referred to as MU) and Zhejiang Normal University (hereafter ZJNU), Jinhua, Zhejiang Province, China hereby agree upon the following terms and conditions as set forth in this Sunshine Ambassador Program (hereinafter referred to as Program), beginning with the 2014-15 academic year and continuing each regular semester thereafter for an indefinite period.

1. MU and ZJNU, in order to serve potential students in China, to further the missions of both institutions, and to increase the opportunities for cross-cultural understanding between the two institutions and their respective nations, articulate the main points of the Program.

Pending approval of all institutional and state authorities, MU will offer a non-exclusive "2+3" program as a contractual agreement between MU and ZJNU. MU will award degrees to students on successful completion of all the requirements of the program that they attend. Programs of study include all that are offered by Marshall University College of Business (hereinafter referred to as MU COB).

ZJNU will be responsible for legal requirements in China.

2. Students accepted into the Program will receive a formal letter from the Dean MU COB, see Appendix A, which acknowledges their place in the Program.
3. Participating students will spend first two years at ZJNU, taking the courses that are approved by MU.
4. Credits earned at ZJNU will be accepted by MU as the MU equivalent stated in the course equivalency addendum, Appendix B, to this agreement. Those courses may be used toward meeting MU graduation requirements if successfully completed.
5. To ensure quality of the program and meet accreditation requirements, MU and ZJNU agree that
  - 5.1 MU provides required course information to ZJNU for the first two years of study and assistance in achieving the quality of teaching and learning.
  - 5.2 MU and ZJNU monitor and ensure program quality and continuous improvement that are aligned with MU COB mission.
  - 5.3 MU and ZJNU keep student admission criteria consistent with all MU COB students.
  - 5.4 MU and ZJNU deploy sufficient and qualified faculty.
  - 5.5 MU and ZJNU require that the majority of business subjects counted to degree fulfillment is earned at MU COB, and curricula management processes are implemented by MU COB.

- 5.6 MU and ZJNU coordinate and renegotiate any changes that may occur in the program requirements. Students will be bound by the curriculum requirements in effect at the time they are officially accepted into the Program.
6. Financial arrangements between MU and ZJNU are stated in Appendix C.
  7. Students should be made aware that additional tuition/fees, travel expenses, cost of living, books, and other expenses will be incurred upon enrollment at MU. The participating students will pay a non-refundable \$500 USD program registration fee to MU at the time of their acceptance into the Program.
  8. Students coming to MU must meet all international student admissions standards, and US immigration laws must be followed. All Students will be required to have and maintain a valid immigration status as determined by the U.S. State Department and Department of Homeland Security ("DHS") immigration officials. Should a student's immigration status become invalid they may be required to leave the United States immediately.
  9. Participating students will apply for transfer admission to MU and must meet the following admission requirements prior to admission to MU:
    - 9.1 \$150.00 USD Application Fee (non-refundable).
    - 9.2 \$50.00 USD transfer evaluation fee (non-refundable).
    - 9.3 An overall college GPA of 2.0 at all colleges attended (high school GPA of 2.5 or above if less than 26 earned college level hours)
    - 9.4 Complete the MU applicable admission application. Original official transcripts must be in both English and original language and contain ALL college or university academic credits and grades (secondary school transcripts required if less than 26 earned college level hours). The transcripts must be sent directly to the MU Admissions Office by the institution(s) that students attended.
    - 9.5 Students must meet the English proficiency requirements in effect at the time they apply to be admitted to MU and enroll in regular MU courses.
      - 9.5.1 Currently evidence of English Language Proficiency (proof of your proficiency in English) for students pursuing **undergraduate studies** may be certified by submitting one of the following\*:
        - 9.5.1.1 The Test of English as a Foreign Language (TOEFL) - TOEFL iBT score 78 (internet based) for undergraduate study. TOEFL PBT 547 (paper based) for undergraduate study.
        - 9.5.1.2 Michigan English Language Assessment Battery (MELAB) - The minimum acceptable score is 79 for undergraduate study.
        - 9.5.1.3 A minimum score of 6.0 on the International English Language Testing System (IELTS) for undergraduate study. (More



information about the IELTS is available on their website at [www.ielts.org](http://www.ielts.org).

9.5.1.4 SAT - minimum Verbal score of 450.

9.5.1.5 ACT - minimum subscores of 18 in English and in Reading.

9.5.1.6 A degree or a diploma from an accredited secondary school, college or university in which the primary language of instruction for the entire institution is English.

\*Provided that, tests taken more than two (2) years prior to the date submitted cannot be accepted.

9.5.2 Currently evidence of English Language Proficiency (proof of your proficiency in English) for students pursuing **graduate studies** may be certified by submitting one of the following\*:

9.5.2.1 The Test of English as a Foreign Language (TOEFL) - TOEFL iBT score 80.

9.5.2.2 Michigan English Language Assessment Battery (MELAB) - The minimum acceptable score is 82.

9.5.2.3 A minimum score of 6.5 on the International English Language Testing System (IELTS) for undergraduate study.

9.5.2.4 Graduate of Marshall University or other regionally accredited college or university in the United States.

\*Provided that, tests taken more than two (2) years prior to the date submitted cannot be accepted.

9.6 Students who do not meet the English proficiency requirements will be placed in the Academic English (AE) intensive English program for at least one semester before being admitted into MU.

9.7 MMR (Measles, Mumps, and Rubella) immunization records.

ZJNU will initially submit a copy of the student's application materials to the dean's office of MU COB for its record keeping and initial screening before the application deadline of the semester prior to the semester the student intends to enroll at MU. In addition, prior to the applicable application deadline, the official application materials must be sent directly to the Admission Office at MU, which will conduct admission assessment and issue the official university admission letters and I-20 forms. Failure of any student to be accepted into Marshall University by the Admissions Office will terminate their participation in the Program.

10. MU will admit new students in fall and spring semesters. The normal deadline for submitting application materials for the spring semester is June 15 and the fall semester Oct. 15 of each year. However, these deadlines are subject to change and should be verified when the