**SOPHIA M. MOLLETTE**

Huntington, WV 25705

(304) 696-5555

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**PROFESSIONAL SUMMARY**

* Thrive in competitive environment; proven ability to set, meet, and exceed goals.
* Strong work ethic; financed 100% of college expenses through part-time and summer jobs.
* Consistently promoted to increasingly responsible positions; excellent references.
* Solid sales experience; named "Sales Associate of the Month" three times.

**EDUCATION**

Marshall University, Huntington, WV

B.B.A., Marketing Graduated - May 2021

GPA: 3.2

**RELEVANT COURSES**

* Principles of Selling
* Promotion Management
* Supply Chain Logistics
* International Marketing
* Consumer Behavior
* Marketing Research

**RELEVANT EXPERIENCE**

West Virginia Supply, Huntington, WV

**Sales Associate**  August 2019 - Present

* Sell plumbing supplies to wholesale accounts; provide product information and process sales orders.
* Monitor customer orders, troubleshoot problems and ensure client satisfaction.
* Develop/maintain excellent working relationships with customers and suppliers.

Lakeview Country Club, Morgantown, WV

**Sales/Pro Shop**  May 2018 - August 2019

* Sold ladies' golf apparel and gifts in Pro Shop at upscale Golf Resort and Country Club.
* Designed and built store displays; coordinated sales and promotions.
* Stocked shelves and controlled inventory; handled necessary paperwork.

**INTERNSHIP**

Huntington Mall, Barboursville, WV

**Marketing Intern**  May 2017 - August 2017

* Assisted in planning, scheduling, and implementing promotional events at the mall.
* Met with mall merchants to coordinate seasonal promotions.
* Developed annual advertising campaign; arranged newspaper and television ads.
* Handled administrative paperwork; participated in weekly staff meetings.

**HONORS AND ACTIVITIES**

* Marshall University Dean's List – multiple semesters
* American Marketing Association, Marshall Chapter
* Huntington Area Habitat for Humanity