Purchase



Marshall University

Order #

| | ige R | equest | MARSHALL UNIVERSITY | Office of Purchasing One John Marshall Drive Huntington, WV 25755-4100 | | | 7036-980019 | | |
|---|---|-------------|-------------------------|--|-----------------|---|--|-----------------------|--|
| 08/09 | Buyer JB | Date 2/16/0 | | 2009-0471-099- | P.O. I 01/01 | | Contract 7036-980 | Contract 7036-980019 | |
| Document ☐ Requisition (Cancellation only) ☐ Regular Purchase Order ☐ Contract Purchase Order ☐ Open End Contract Purchase ☐ Agreement | | | | ☐ Increase/Decrease ☐ Chang ☐ Unused Balance ☐ Chang ☐ Freight ☐ Other ☐ Renewal ☐ Extension Error | | | n Total Amount e of Account e of Vendor Name/Address | | |
| ISP SPO 140 Club Winston Phone: 33 | | 27104 | Vendor Code FEIN# 56 | | B | BOT/BOD Unit Name & Address Marshall University Office of Purchasing One John Marshall Drive Huntington, WV 25755-4100 | | | |
| Item# | Quantity | | Des | scription of Change | | | Unit Price | Extended Price | |
| | To updated Third Avenue Marquee and to add new LED Pro-table signage for the Cam Henderson Center to 7036-9800019, all in accordance with the same terms and conditions contained in the original agreement and all authorized change orders, according to the attached documentation effective September 10, 2008. Agreement Period: 3/1/05 – 6/30/13 This is a revenue agreement. | | | | | | | | |
| Reason for | _ | | | | | Previous To | revious Total \$ Open End | | |
| Letter attached. | | | | | | Increase | ncrease \$ | | |
| | | | | | | Decrease | ecrease \$ | | |
| | | Approv | W/27+ W- | Crized Signature | Rea | New Total | 2 | Open End 16-09 Date | |

BOT/BOD 79

Date

Attorney General if required



America's Home for College Sports

September 3, 2008

Mr. Bob Marcum
Director of Athletics
Marshall University
PO BOX 1360
Huntington, West Virginia 25715

Dear Bob,

As we quickly approach the 2008/09 athletic season, I would like to address the issue of the 3rd Avenue Marquee and the Cam Henderson Center LED Pro-tables. As we have previously discussed, it is our hope to promptly move forward with the order and installation of both pieces of equipment so that we can begin fulfilling sponsorship contracts in a timely manner. As a result, I have taken the liberty of outlining our most recent proposal to you. This document will serve as an addendum to our existing multi-media rights agreement.

- 1. Marshall will purchase a new LED Marquee located on 3rd Avenue. Marshall and ISP will mutually agree upon the quantity and location of advertising panels on this piece of equipment.
- 2. In consideration for the exclusive grant of advertising/sponsorship rights and the additional inventory opportunities related to the marquee, ISP will pay Marshall a Marquee Stipend by making payments to First Sentry Bank to repay the loan based on the payment schedule below.

2008/09: \$32,308

2009/10: \$64,617

2010/11: \$64,617

2011/12: \$32,308

Director of Athletics

- 3. In addition, ISP will lease forty (40') feet of LED Pro-table signage to be used at all Cam Henderson Center men's and women's basketball events. The lease agreement will be contracted between ISP and Daktronics and ISP will pay lease fees (approximately \$40,000 per year for five years) directly to Daktronics. The lease will be in ISP's name.
- All revenue generated from the marquee and LED Pro-table signage will be included in the Gross Cash Collected Revenue (GCCR) calculation.
- 5. The Marquee Stipend and Pro-table signage lease fees will be deducted from GCCR before the rights fee royalty calculation is made each applicable License Agreement Year.
- Marshall will be responsible for maintenance, operations, insurance and overall upkeep of all signage components.
- 7. As partners in this addendum, both parties agree to make best efforts to keep discussions of a multi-year extension plan moving forward in the near future.
- 8. So that we may move forward in a timely manner, it is ISP's expectation that Marshall will facilitate all necessary approvals for the marquee within 48 hours of signing this agreement.

Bob, if this meets with your approval, please sign two (2) copies and return one to me. Thank you for your continued trust and confidence in our team.

GO HERDI

Joe Potter

Executive Vice President Chief Operating Officer

CC:

Ben Sutton Janeen Lalik