Purchase



Marshall University Office of Purchasing

Order#

Chan	ge R	eques	it #	NEWY.	One John	n Marsł	hall Drive 25755-4100)	MU19N	MEDIABUY	
FY 2020	Buyer TB		Date 3/20/2020	Accou		P.O. 1			Contract MU19MED		
Document ☐ Requisiti ☐ Regular I ☐ Contract ☐ Open En ☐ Agreeme	Purchase Purchase d Contrac	Order Order)		Document Action ☐ Cancellation ☐ Increase/Decreas ☐ Unused Balance ☐ Freight ☐ Renewal ☐ Extension Error		1	Change	Total Amore of Account		
SPI Pro 4752 E	oductior uclid Ro Beach	ns Inc	#, etc. Vend		V# 833966155	В	Ma Off One	rshall Un ice of Pur e John Ma	•		
Item# (Quantity			Des	cription of Change				Unit Price	Extended Pr	rice
		To amenda 2019-202 (1) TV (2) Out (3) Digital Effective	d the contractions contains per the info ME d the rates fo 20 Media Pla Spend of Home / O ital Spend Date of Cha	et accordi ed in the ormation EDIA BUN or Februa n for the outdoor S		l all aut May a	thorized ch				
Reason for C			ne rates for I 20 Media Pl		, March, April, and I	May as	s per	Previous Total \$ Open-End Increase \$			
								ecrease	\$		
							N	ew Total	\$	Open-End	
		A	Approved:	Author	Mula Li)hū	tenec	1	3/20	/20	Date

Authorized Signature

N/A

Attorney General if required

Date



Marshall University 2019-2020 Media Plan

SPI PRODUCTIONS

		IVId	SHAIL OF	INITIAL DILIVERSITY 2019-2020	13-7070	Wedia Flan	Jan			
		Oct 2019	Nov 2019	Dec 2019	Jan 2020	Feb 2020	Mar 2020	April 2020	May 2020	
TV (:30)		30 7 14 21	28 4 11 18	30 7 14 21 28 4 11 18 25 2 9 16 23 30 6 13 20 27	30 6 13 20		7 24 2 9 16 23	30 6 13 20	2 9 16 23 30 6 13 20 27 4 11 18 25	lotal
	Charleston-Huntington									
	Bluefield-Beckley-Oak HIII									
*Buys focused on 5a-10a News	Clarksburg-Weston									
cable	TOTAL Estimated TV Spend	\$0	\$16,130	\$23,807	\$0	\$0	\$17,472	\$17,591	\$0	\$75,000
Outdoor	Yeager Airport & Tri-State Airport Signage-*see tab									\$10.471
	Charleston -#K1083									
	Huntington- #2143				apace avail	space avail added value				2
	Parkersburg- #P6015									234,529
	Shinnston- #A5008									
	TOTAL Estimated OOH Spend	50	\$17,485	\$10,997	\$5,071	\$7,129	\$4,317	\$0	\$0	\$45,000
Digital	Digital Display									\$61,669
	Digital SEM									\$54,695
	YouTube									\$15,000
	Digital Social									\$48,636
	Total Estimated Digital Spend	\$0	\$25,714	\$25,714	\$25,714	\$25,714	\$25,714	\$25,714	\$25,714	\$180,000
	Total Estimated Digital Impression	0	2,919,614	2,919,614	2,919,614	2,919,614	2,919,614	2,919,614	2,919,619	20,437,303
	Total Estimated Spend	\$0	\$59,329	\$60,519	\$30,785	\$32,844	\$47,503	\$43,305	\$25,714	\$300,000
	Total Estimated Impressions	0	4,522,432	5,051,659	3,096,023	2,919,614	4,169,614	4,169,614	2,919,619	26,848,575

Traditional	Digital	Budget Breakdown	
\$120,000.00	\$180,000.00	\$300,000.00	
40%	60%	100%	