Purchase



Marshall University

| Ord | er | # | |
|------|-----|----|----|
| MU20 | TAC | ΉΙ | NS |

| | | equest | MARSHALL UNIVERSITY | One John | of Purchasing Marshall Driv , WV 25755-4 | | MU20/ | ATHINS |
|---|--|-----------------|------------------------|---|--|--|---------------------|-------------------|
| FY 22 | Buyer JH | Date 7/19/2 | Accor 021 Variou | 200.00020 | P.O. Date 7/31/2019 | | Contract MU20ATH | |
| Regula | | | | Document Action Cancellation Increase/Decrease Unused Balance | e | ☐ Change | Total Amo | unt |
| | End Contrac | | | Freight Renewal Extension Error | | Other | | . Tallier reduces |
| McGrit 3605 (| 3605 Glenwood Avenue, Suite 201 Raleigh, NC 27612 Office of F One John I Huntington | | | | | Marshall Uni Office of Pur One John Ma | niversity | |
| Item# | Quantity | | Des | cription of Change | | | Unit Price | Extended Price |
| Change Order # 2 To renew contract MU20ATHINS all in accordance with terms, conditions, and specifications contained in the original contract and all authorized change orders. Intercollegiate Athletic Accident Insurance Effective Date(s): August 1, 2021 to July 31, 2022 Renewal #2 of 4 Renewals remaining: (2) Two | | | | | | al \$ | | |
| Reason for | Change: C | ontract Renewal | | | | Increase | | Open-End |
| | | | | | | Decrease | | |
| | | | | | | New Total | \$ | Open-End |
| | · · | Approv | | mala l | hte | Negl | 7, | //19/21 Date |

N/A

Attorney General if required

Date

Purchasing Continuation Sheet

BOG 36 Page# P.O. # MU20ATHINS co2

Vendor: McGriff Insurance Services, Inc.

Organization Name Marshall University

Description

Pricing Page:

| Full Coverage Insurance after claim loss is paid by the University - Aggregate Deductible | \$725,000.00 |
|---|--------------|
| Premium - Plan Cost | \$69,471.00 |
| Administration for the Medical Fund - Percentage (%) or Flat Fee Amount | \$46,000.00 |
| Expanded Activities Coverage Option (Cheerleaders, Mascot, Dance, Student Managers, Student Trainers) | |
| Prospective Student - Athlete Catastrophic Option | \$1,600.00 |

ALL

w.marshall.edu

Office of Purchasing

June 7, 2021

McGriff Insurance Services Inc 3605 Glenwood Avenue, Suite 201 Raleigh, NC 27612

Re: Contract Renewal for MU20ATHINS

To Whom It May Concern:

The above referenced contract will expire July 31, 2021. There is a provision for another extension upon written mutual agreement of the parties.

Please annotate on the bottom of this letter, with your signature and date, if you agree to renew contract MU20ATHINS effective August 1, 2021 through July 31, 2022 under the same terms and conditions. Enclosed is a Purchasing Affidavit which requires signature and notarization as well.

Please return the letter and the enclosed purchasing affidavit signed in the original to the noted below.

Marshall University Office of Purchasing One John Marshall Drive Huntington, WV 25755-4100

If you have any questions, please feel free to call me at 304-696-2820.

Sincerely,

7

Hawthorne Purchasing Agent Marshall University

I agree to extend the current contract # MU20ATHINS for an additional one (1) year extension under the same terms and conditions

Yes

X Yes, subject to the following changes indicated below or in the attached letter.

Signature Im Rohmung
Printed Name DAN R NUNNERY

Date 6/28/2021

Title 5VP

Comments: Change in Agg. Deductible and Premium with No Change in Benefits and Admin Fee. (See Below)

2021/2022 ICS ATHELETIC ACCIDENT PLAN YEAR

AGGREGATE DEDUCTIBLE: \$725,000

STOP LOSS PREMIUM: \$69,471

WE ARE...

L.

ADMIN FEE: \$46,000

2021/2022 CATASTROPHIC PLAN YEAR: Premium is same as current - No change. \$1,600 Annual

STATE OF WEST VIRGINIA Purchasing Division

PURCHASING AFFIDAVIT

CONSTRUCTION CONTRACTS: Under W. Va. Code § 5-22-1(i), the contracting public entity shall not award a construction contract to any bidder that is known to be in default on any monetary obligation owed to the state or a political subdivision of the state, including, but not limited to, obligations related to payroll taxes, property taxes, sales and use taxes, fire service fees, or other fines or fees.

ALL CONTRACTS: Under W. Va. Code §5A-3-10a, no contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and: (1) the debt owed is an amount greater than one thousand dollars in the aggregate; or (2) the debtor is in employer default.

EXCEPTION: The prohibition listed above does not apply where a vendor has contested any tax administered pursuant to chapter eleven of the W. Va. Code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

DEFINITIONS:

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

"Employer default" means having an outstanding balance or liability to the old fund or to the uninsured employers' fund or being in policy default, as defined in W. Va. Code § 23-2c-2, failure to maintain mandatory workers' compensation coverage, or failure to fully meet its obligations as a workers' compensation self-insured employer. An employer is not in employer default if it has entered into a repayment agreement with the Insurance Commissioner and remains in compliance with the obligations under the repayment agreement.

"Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceed five percent of the total contract amount.

AFFIRMATION: By signing this form, the vendor's authorized signer affirms and acknowledges under penalty of law for false swearing (*W. Va. Code* §61-5-3) that: (1) for construction contracts, the vendor is not in default on any monetary obligation owed to the state or a political subdivision of the state, and (2) for all other contracts, that neither vendor nor any related party owe a debt as defined above and that neither vendor nor any related party are in employer default as defined above, unless the debt or employer default is permitted under the exception above.

Vendor's Name: MCGRIFF TASURANCE SERVICES Authorized Signature: Date: 6 28 2021 State of South Carolina County of Grunville, to-wit: Taken, subscribed, and sworn to before me this as day of June , 2021. My Commission expires 3 10 , 2024 AFFIX SEAL HERE NOTARY PUBLIC Days B Hood



ICS Eligibility and Athletic Census

ELIGIBILITY: All enrolled student athletes, cheerleaders, dance team, student managers, student trainers,

and student coaches of the Policyholder.

COVERAGE: Coverage for the insured includes any type for accident or injury sustained while

participating in scheduled intercollegiate athletic events, practices or games.

TYPE: Claims will be paid EXCESS of all other insurance for eligible injuries incurred during the

policy period of the related expenses incurred within the benefit period.

CARRIER: AIG

CLAIM ADMINISTRATOR: Bob McCloskey Insurance & BMI Benefits, LLC. (BMI)

ICS ATHLETIC CENSUS - MARSHALL UNIVERSITY

| RENEWAL: 2021/2022 | | | |
|-----------------------------------|-----|-------|--|
| SPORT | MEN | WOMEN | Write "NEW for NEW SPORT in 2021/2022 |
| Baseball | 35 | 0 | |
| Basketball | 17 | 16 | |
| Cheerleading | 6 | 18 | |
| Cross Country | 17 | 14 | |
| Dance / Mascot | 1 | 13 | |
| Football | 122 | 0 | |
| Golf | 12 | 7 | |
| Soccer | 30 | 30 | |
| Softball | 0 | 25 | |
| Swimming & Diving | 0 | 26 | |
| Tennis | 0 | 7 | |
| Track & Field (Indoor & Outdoor) | 0 | 37 | |
| Volleyball | 0 | 17 | |
| Student Managers/Trainers/Coaches | 32 | 15 | |
| TOTALS = | 272 | 225 | |

The addition or deletion of an entire sport category may affect premium cost!

Number changes need not be reported.



Schedule of Benefits Intercollegiate Sports Accident Insurance

Covered Persons & Activities

Coverage for all student-athletes, student-coaches, and student-managers of the Policyholder, while participating in organized and supervised play and practice for an Intercollegiate team of which he/she is a registered member, including supervised travel to and from such play and practice. Coverage includes Guess/Recruits and Prospective Student-Athletes. Coverage includes participants of the Cheerleading and Dance/Drill Teams as well as the Mascot as listed on the RFP Census.

| Plan Maximum (Accident Medical Expense – AME) | \$90,000 per injury Maximum |
|---|---|
| Deductible | \$0 Deductible per Injury |
| | |
| Coinsurance | 100% after the deductible, Full Excess |
| Benefit Period | 104 weeks from the date of the covered accident |
| First Medical Treatment (includes treatment provided by Student Health Services or an Athletic Trainer) | Within 180 days of the injury to trigger the claim to be eligible under this policy |
| Accidental Death and Dismemberment (AD&D) | \$25,000 |
| AD&D Aggregate Limit of Indemnity | \$5,000,000 |
| Accidental Dental Benefit | Same as Medical Maximum |
| Expanded Medical Coverage, Recurring Injuries | Yes, Included |
| HMO/PPO Denial Coverage | Yes, Included |
| Pre-existing Condition Coverage | Yes, Included |
| Cardiovascular accident, heat exhaustion, stroke or other traumatic events caused by exertion (H&C Benefit) | Yes, Included |
| Outpatient Physical Therapy | Yes, Included |
| Durable Medical Equipment | Yes, Included |
| Prescription Drug Benefit | Yes, Included |
| Off Season Conditioning | Yes; if school sponsored and supervised |
| Air/Ground Ambulance Benefit | Yes, Included. Air ambulance must be medically necessary |
| Guest/Recruit Benefit | Yes, included for Division I Universities |
| Approved Experimental Treatments | Yes, when approved by the University and BMI |

NOTE: The information contained in this proposal is only an outline of the benefits offered. It is NOT a complete explanation of the policy provisions or specifics of the policy benefits. To review a complete description of the program coverage, exclusions, and benefits, please contact us for a specimen copy of the policy.



ICS Self-Insured (SIR) Market Analysis

CONFIDENTIAL

SOLD 2021/22

| ICS PREMIUM & LOSS HISTORY | | | | | | | |
|----------------------------|-----------|-----------|-----------------------------|--|--|--|--|
| | 2017/2018 | 2018/2019 | 2019/2020 Catlin/BMI | McGriff CURRENT 2020/2021 AIG/BMI | McGriff RENEWAL 2021/2022 AIG/BMI | | |
| Aggregate Deductible: | \$589,000 | \$650,000 | \$540,000 | \$565,000 | \$725,000 | | |
| Stop Loss Premium: | \$72,612 | \$79,900 | \$62,600 | \$62,610 | \$69,471 | | |
| Admin Fee: | \$72,886 | | \$46,000 | \$46,000 | \$46,000 | | |
| TOTAL FIXED COST | \$145,498 | | \$108,600 | \$108,610 | \$115,471 | | |
| MAXIMUM (Worst Case) | \$734,498 | | \$648,600 | \$673,610 | \$840,471 | | |
| Losses: as of 6/4/2021 | \$840,806 | \$379,585 | \$756,635 | \$505,884 | N/A | | |

| SIR Specs | AIG | HARTFORD | LIBERTY | BERKLEY | US FIRE |
|------------------|-----------|-----------|-----------|-----------|-------------|
| | Incumbent | | MUTUAL | | |
| AD/AP | \$725,000 | \$790,000 | \$870,000 | \$780,000 | \$875,227 |
| SL PREMIUM | \$69,471 | \$75,000 | \$65,000 | \$100,000 | \$131,284 |
| ADMIN FEE | \$46,000 | \$46,000 | \$46,000 | \$46,000 | \$46,000 |
| TOTAL FIXED COST | \$115,471 | \$121,000 | \$111,000 | \$146,000 | \$177,284 |
| MAX* | \$840,471 | \$911,000 | \$981,000 | \$926,000 | \$1,052,511 |

^{*}MAX is the Worst Case Scenario: This is the total maximum Marshall would have to spend.

This amount can fluctuate based on the amount paid into the claims fund.

QBE: DTQ - Claim Volatility

ZURICH: DTQ – No SIR Filing in West Virginia Arch: DTQ – No SIR Filing in West Virginia Starr: DTQ - No SIR Filing in West Virginia



Schedule of Benefits Prospective Student-Athlete and Expanded Activities Accident Coverage

Covered Persons & Activities

Coverage for all Prospective student-athletes of the Policyholder while on campus visit.

Coverage for all active student-mascots, band members, student-managers, student-coaches, student-trainers, cheerleaders, dance/drill team members, pom team members, and mascots of the Policyholder.

Coverage is in effect during school-sponsored events and activities, that are not covered by the NCAA Catastrophic plan as NCAA sanctioned events

| a neuvines, time are not covered by the rvorm |
|---|
| \$5,000,000 per injury Maximum |
| \$25,000 Deductible per Injury |
| 100% after the deductible, Full Excess |
| 10 years from the date of the covered accident |
| Within 180 days of the injury to trigger the claim to be eligible under this policy |
| \$10,000 |
| \$1,000,000 |
| Same as Medical Maximum |
| Yes, Included |
| Yes; if school sponsored and supervised |
| Yes, Included. Air ambulance must be medically necessary |
| Yes, when approved by the University and BMI |
| \$500,000 |
| |

NOTE: The information contained in this proposal is only an outline of the benefits offered. It is NOT a complete explanation of the policy provisions or specifics of the policy benefits. To review a complete description of the program coverage, exclusions, and benefits, please contact us for a specimen copy of the policy.



Catastrophic Coverage Premium and Loss History CONFIDENTIAL

SOLD 2021/22

| CAT PREMIUM & LOSS HISTORY | | | | | | | |
|----------------------------|-----------|-----------|----------------------|--|--|--|--|
| | 2017/2018 | 2018/2019 | 2019/2020 MOO/BMI | McGriff CURRENT 2020/2021 US Fire/BMI | McGriff RENEWAL 2021/2022 US Fire/BMI | | |
| CAT PREMIUM: | N/A | N/A | \$1,600 | \$1,600 | \$1,600 | | |
| LOSSES: | N/A | N/A | \$0 | \$0 | N/A | | |



▼ Change Management

Created By: chapmanjo1

 Chapmanjo1
 Last Modified By: kirktr2

 Joan E Chapman
 Trent G Kirk

 1: 12/13/2017
 Last Modified On: 01/17/2020

Created On: 12/13/2017

Last Approved By: kirktr2

Trent G Kirk

Last Approved On: 01/17/2020 Date Registered: 12/13/2017 Comments:

CREATE DOCUMENT> Create New Record Modify Existing Record

 UPDATE>
 Headquarters
 Add 1099 Information Entry
 Add 1042-S Reporting Information Entry
 Vendor Business Types By Commodity

SEARCH BY> Master Contacts Master Addresses Vendor Commodity Vendor Addresses Vendor Business Types Vendor Service Areas VCM Query Historical Vendor Information

Vendor Transaction History