Purchase



Marshall University Office of Purchasing

Order #

Chan	ige Re	eques	t				shall Drive 25755-4100	MU201	NIAIHINS
FY 21	Buyer MW		Date 10/28/2020	Accou	1		. Date 17/2020	Contract MU20INT	
Regula:	ition (Cance r Purchase (ct Purchase and Contract	Order)		Document Action Cancellation Increase/Decreas Unused Balance Freight Renewal Extension Error	se	Chang		
MCGR 3605 G	IFF INSUF GLENWOO GH, NC 27	D AVE, SU	RVICES INC) <u>.</u>	561623293 N# 561623293			niversity	
Item#	Quantity				scription of Change			Unit Price	Extended Price
		To chang condition including Change to July 3	International ge the contra ns and speci g all authoriz start date of 11, 2021 to a	Studen act start fications ed chan contrac lign with	ot to August 1st, 202 In the actual service s	rding rigina	to all terms and I contract d the end date	otal C	
Reason fo	r Change: (Change c	ontract en	d and s	start dates		Increase Decrease	\$	Open end
							New Total	\$	Open end
			Anneound	Mi	inhally 1		Rolles	16	28/2021

Approved:

Authorized Signature

N/A

Attorney General if required

Date

Purch	ase				Marshall U Office of Pu	niversity rchasing		Pu	rchase	Order #
Order					One John Ma Huntington WV	arshall Drive				TATHINS
				es reg	arding this order t			101	1020114	
TO: McGriff Ins	wood A	Servic venue,			Ship to:			TH CC	IE GENERA	S SUBJECT TO AL TERMS AND AS SET FORTH
Raleigh, N	C 2761	2						WVFI	MS Account	#:
PH: 864-3	80-958	3	FEIN# : 561623	293	Bldg: Room#;					
P.O. Date	FY		Buyer		Ship Via	F.O.B	Term	s	C	ontract #
08/17/2020	21		MW							
					AGREEMEN	IT				
					acceptance of con		between			
			McGriff Insura		on behalf of the Go Services Inc.	overning Board,				
		for	International S	Stude	nt-Athlete Interco	ollegiate Insuran	ce	<u></u>		
		-	•							
				77 0 (127) (127)						
		Servic	es shall begin .	Augi 2021	ust 17, 2020 with four (4) opti		and ex	tend		
		_			greement attached		a part hei	eof.		
		Schedu	lle of payment \$	As	pe	Agreement				
		Fee	\$		*					
			Expense \$ Expense \$		n/a *					
		Total s			OPEN END					
					y of form and mar		this	,		
		Attor	ney General of	the S	tate of West Virgi	nia				
		, C	hief Counsel				-			
					R IS EXEMPT FRO E TO A SINGLE PU			R		
Line No. F	und	Org	g. Accou	nt	Encumber Amour	nt				
1. 2.					OPEN END				Total:	OPEN END
3. 4.							Α .	20	٨	. 1
Mail Original I Mar One	nvoice a shall Uni John Ma tington,	versity . arshall	Accounts Payab Drive	le		Authorized	Signature	Me	ilez	8/17/2020 Date

Vendor: McGriff Insurance Services, Inc.

Organization Name: Marshall University

Contractor shall provide insurance to Marshall University Athletics in accordance with the terms and conditions contained herein. The carrier's certificate of coverage will be supplied to the University for Exact Coverage Amounts.

1. Plan Installation

- Coordinate the Renewal Process to smoothly transition to other carriers (if applicable)
- Finalize applications, contracts, and policy descriptions
- Verify participation and contribution requirements
- On-site informative benefits presentations and enrollment support
- Assure receipt and accuracy of master contract, booklets, and ID cards
- Ensure schools receive Group Administrator's kit, contracts, and booklets

2. Client Support

- Dedicated point of contact for Marshall University
- Respond to all service requests within 24 hours and assist with escalated claim resolution
- Act as a liaison between the university, carrier, and student/parent
- Ensure timely and fair resolution of claims and billingissues
- Conduct school educational meetings (if needed)
- Coordinate training and assistance for the plan administrator
- Conduct quarterly Account Management meetings (as needed)
- Market coverages and produce proposals which compare options in a clear and concise manner
- Work with carriers to receive and analyze claims data on a monthly basis
- Process enrollments, invoicing and payments through carrier
- 3. Eligibility: All enrolled student athletes, cheerleaders, dance team, student managers, student trainers, and student coaches of the Policyholder.
- 4. Coverage: Coverage for the insured includes any type for accident or injury sustained while participating in scheduled intercollegiate athletic events, practices or games.
- 5. Type: Claims will be paid EXCESS of all other insurance for eligible injuries incurred during the policy period of the related expenses incurred within the benefit period.
- 6. Carrier: Catlin Insurance Company Incorporated
- 7. Claim Administrator: Bob McCloskey Insurance & BMI Benefits, LLC. (BMI)

8. AD Plan Claims Administration

Claims will be adjusted by the administrator to the medical maximum limit of insurance. All covered medical expenses will be paid at the reasonable/customary charge, screened for PPO discounts that are then applied to the aggregate deductible. When claims payments have reached the aggregate limit, any additional amounts will be paid by the underwriter's stop-loss policy. Accidental death and dismemberment claims will not be applied toward the aggregate and be paid from first dollar by the underwriter's stop-loss policy.

Plan Claims Monies

All monies forwarded for the purpose of claims payments will be placed in a non-interest-bearing account. These monies will only be used for the payment of covered medical expense. Payment of non-covered claims must be requested in writing by the insurance coordinator at the University.

All monies in the claims paying account are the University's and any remaining balance can be refunded to the University after receiving a request in writing. If there are no monies in the fund account, claims will not be paid until monies are deposited into the fund account or the aggregate deductible has been satisfied. The University bears the sole responsibility of funding the aggregate deductible account until the claims reaches the aggregate level.

b. AD Plan Reporting

BMI will provide access to monthly claims reporting and all payments including Administration fees, aggregate, and primary reporting and provider payments.

Vendor: McGriff Insurance Services, Inc.

Organization Name: Marshall University

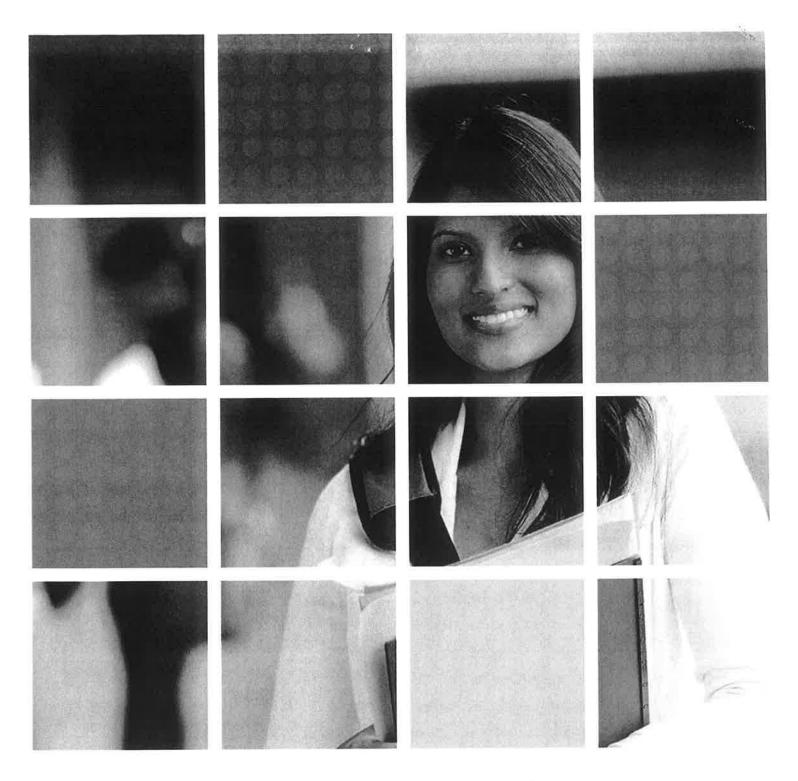
Pricing Page – Option #3

Option #3 - 20K

Monthly

Participant	\$154.40	
Spouse	\$463.15	
Child	\$231.60	
Children	\$463.20	

See Geo Blue Benefits "Inbound International Health Plans and Services" for additional pricing information.



Inbound International Health Plans and Services

Marshall University

Effective Date: 08/01/2020





TO: Angela White-Negley FROM: Michelle Wheeler

DATE: 10/26/2020

RE: Thomson Reuters

Non-Compliant Purchases Memorandum

vendor has taken over 4 months to send the renewal order fon 10/22/2020.	form which was finally received
Signature of Employee Responsible for Purchase	10/ale/2020
NIA Signature of Dean/Director	Date
Myla White Megl Signature of Director of Purchasing	10/24/20 Date
Signature of VP of Operations	10/28/20 Date

I am asking after-the-fact approval on the Tax Navigation Software that MURC uses. The



000004572364000-15GMARSHUNI3015000006216410000042293208

----- I N V O I C E -----

Marshall University 1 John Marshall Drive Huntington, WV 25755 Invoice Date 10/15/20 Invoice No. 4572364 Bill-To Code 15GMARSHUNI

Client Code

15GMARSHUNI

Amount Remitted: \$

Inv Order No. 15*6216410

Named Insured: Marshall University

Please return this portion with your payment,

Make checks payable to: McGriff Insurance Services

Effective Date	Policy Period	Coverage Description	Transaction Amount
10/15/20	to	4 Ever Life Insurance Company Policy No. QHS502845996G New - EB PPO Medical	57,745.60
		Total number of participants enrolled: 32 8/1/20 - 7/31/21: 30 1/1/21 - 7/31/21: 2	
		Invoice Number: 4572364 Amount Due:	57,745.60

******Please pay by invoice. Premiums are due and payable upon receipt or on the effective date whichever is later.*****

BIU Page: 1 INVOICE COPY

Worldwide Insurance Services, LLC.

INVOICE

Invoice Number: Invoice Date: Due Date:

INV-101420-8283 10/14/2020 Upon Receipt

Bill to: MARSHALL UNIVERSITY-IB Gail Gray 47 Airpark Court Greenville, SC 29607

Remit to Address:

Worldwide Insurance Services, LLC. WIS-S PO Box 536417 Pittsburgh, PA 15253-5906

Group Name:

MARSHALL UNIVERSITY-IB

Group Code:

MARUI Roster ID: MARUI-101420-P-311

-	Certificate No	Stud.ID	Name	Valid From	Valid Through	IS	Amount (USD)
1	QHS502845996G	Alves, G	abriel	01/01/2021	07/31/2021	PO	\$1,080.80
2	QHS502845997G	Anochili-	Killen, Obinna	08/01/2020	07/31/2021	PO	\$1,852,80
3	QHS502845998G	Balogun,	Emmanuel	08/01/2020	07/31/2021	PO	\$1,852,80
4	QHS502845999G	Banton, I	Paige	08/01/2020	07/31/2021	PO	\$1,852,80
5	QHS502846000G	Capuano	, Ryan	08/01/2020	07/31/2021	PO	\$1,852,80
6	QHS502846001G	Clairotte,	Gabrielle	08/01/2020	07/31/2021	PO	\$1,852,80
7	QHS502846002G	Dankany	rch, Daniela	08/01/2020	07/31/2021	PO	\$1,852,80
8	QHS502311464G	Dolabella	a, Pedro	08/01/2020	07/31/2021	PO	\$1,852.80
9	QHS502846003G	Dossanto	os, Nathan	08/01/2020	07/31/2021	PO	\$1,852,80
10	QHS502846004G	Farrelly,	Laura	08/01/2020	07/31/2021	PO	\$1,852.80
11	QHS502846005G	Feitoza A	Almeida Dias, Vilor	08/01/2020	07/31/2021	PO	\$1,852.80
12	QHS502846006G	Fernand	es, Vinicius	08/01/2020	07/31/2021	PO	\$1,852.80
13	QHS502846007G	Gillar, Ri	eke	08/01/2020	07/31/2021	PO	\$1,852.80
14	QHS502846008G	Hutzal, F	'eter	08/01/2020	07/31/2021	PO	\$1,852,80
15	QHS502846009G	Laban, E	szter	08/01/2020	07/31/2021	PO	\$1,852,80
16	QHS502846010G	Leinhos,	Jan-Erik	08/01/2020	07/31/2021	PO	\$1,852,80
17	QHS502846011G	Leitch, R	lyan	08/01/2020	07/31/2021	PO	\$1,852,80
18	QHS502846012G	Leon, De	estiny	08/01/2020	07/31/2021	PO	\$1,852,80

Total Number of Participants Enrolled: 32

Invoice Total Amount: \$57,745.60

When applicable, a 2% surplus line tax has be applied to the respective transactions on this invoice,

ACH/Wire Instructions: Citizens Bank, Beneficiary Name: Worldwide Insurance Services, LLC., ABA:036076150, Beneficiary Acct:6233193498, Swift Code: CTZIUS33 (International User Only) Federal ID ## 54-1867679

Worldwide Insurance Services, LLC.

INVOICE

Invoice Number: Group Code: INV-101420-8283

MARUI

	Certificate No	Stud.ID	Name	Valid From	Valid Through	IS	Amount (USD)
19	QHS502846026G	Lima Edwards	, Davi Alphonso	01/01/2021	07/31/2021	PO	\$1,080.80
20	QHS502846013G	Miladinovic, G	oran	08/01/2020	07/31/2021	PO	\$1,852.80
21	QHS502846014G	Milric, Ksenija		08/01/2020	07/31/2021	PO	\$1,852.80
22	QHS502846015G	Mooij, Rae (R	aeleigh)	08/01/2020	07/31/2021	PO	\$1,852,80
23	QHS502846016G	Noevik, Iselin		08/01/2020	07/31/2021	PO	\$1,852.80
24	QHS502846017G	Parra-Vargas,	Maria	08/01/2020	07/31/2021	PO	\$1,852.80
25	QHS502846018G	Reed, Kain		08/01/2020	07/31/2021	PO	\$1,852.80
26	QHS502846019G	Roberts, Jami	I	08/01/2020	07/31/2021	PO	\$1,852,80
27	QHS502846020G	Sarenac, Mari	ko	08/01/2020	07/31/2021	PO	\$1,852,80
28	QHS502846021G	Schneider, Ma	эх	08/01/2020	07/31/2021	PO	\$1,852,80
29	QHS502846022G	Souza, Joao		08/01/2020	07/31/2021	PO	\$1,852.80
30	QHS502846023G	Tamir, Or		08/01/2020	07/31/2021	PO	\$1,852,80
31	QHS502846024G	Van Hansewy	rck, Jutte	08/01/2020	07/31/2021	PO	\$1,852.80
32	QHS502846025G	Yosef, Milo		08/01/2020	07/31/2021	PO	\$1,852.80

Total Number of Participants Enrolled: 32

Invoice Total Amount: \$57,745,60

When applicable, a 2% surplus line tax has be applied to the respective transactions on this invoice.

Table of Contents

Executive Summary	2
Contracted Provider Network	3
Client and Customer Services	5
Online and Mobile Member Tools	7
Program Administration Tools and Services	9
Proposed Plan Design	
Rate Quote	
Application for Group Insurance	

Christine Salmon

Student Sales Representative | GeoBlue

Phone: 267-473-4854

Email: csalmon@geo-blue.com





Executive Summary

GeoBlue® combines the largest network in the U.S. and worldwide healthcare expertise to deliver global medical assistance and health benefits that put the health, safety and convenience of world travelers first. GeoBlue's innovative approach opens the door to an elite community of thousands of carefully selected, contracted doctors and hospitals in almost every country in the world. GeoBlue also delivers exceptional service via toll-free multilingual customer support and its proprietary web-based administrative capabilities.

GeoBlue is jointly owned by Bupa, The Blue Cross Blue Shield Association and Select Blue Cross and/or Blue Shield Plans and is the international solution for all Blue Cross and/or Blue Shield Plans.

Health plans that power intellectually curious travelers in every corner of the world

GeoBlue focuses on creating a smooth transition for international students coming into the U.S. for an educational program. Our core strength is service, so we work closely with students to instill confidence that they will be comfortable accessing healthcare.

Provider Network

Inside of the U.S., GeoBlue provides access to the Blue Cross Blue Shield network, which has the largest hospital and physician network in the United States. Representing 96 percent of all U.S. hospitals and 95 percent of all U.S. physicians, this network includes more participating board-certified doctors than any other.

Outside of the U.S., GeoBlue has a highly disciplined process for evaluating and contracting with medical providers that is unparalleled in the international insurance industry. Today, GeoBlue maintains contractual relationships with carefully selected doctors in over 190 countries. Our contracted network receives direct payment from GeoBlue so members will not have to pay and submit a claim.

Extended Relationships

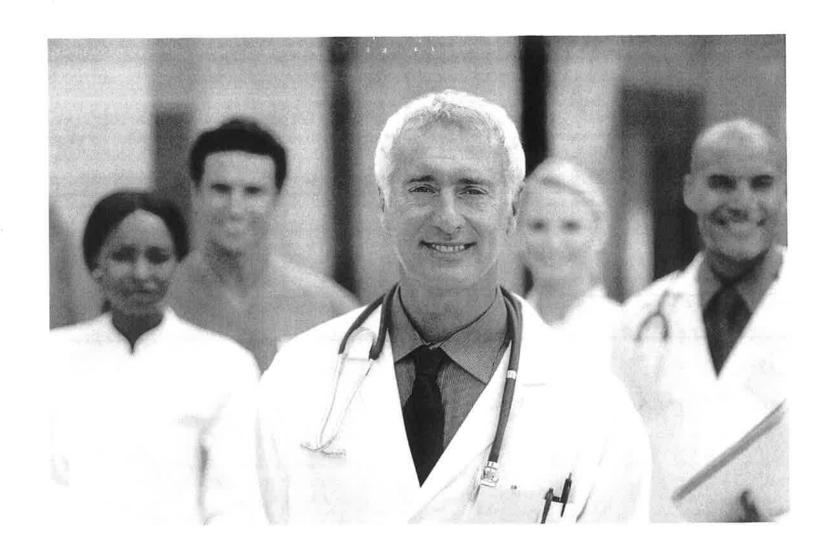
GeoBlue extends its global reach through development of relationships, including those with the Blue Cross Blue Shield network in the U.S. and Bupa outside the U.S., to address compliance, regulatory and network challenges. GeoBlue monitors the global legislative landscape and local requirements and through the extension of Bupa Global's relationships with local insurers we offer and/or facilitate for our clients a locally compliant and registered solution. GeoBlue in combination with Bupa Global is often able to introduce local insurers and/or administrators to solve the most unique client needs. By leveraging our strong relationships we are able to deliver not only compliant local solutions but an extensive global network.

Multilingual Customer Service

The dedicated GeoBlue customer service team is available to assist members with finding providers, accessing care and addressing health concerns. GeoBlue provides support to members in need of expected or unexpected access to quality medical care, second opinions, medical evacuation and repatriation services. This team also assists members with planning for health care needs prior to their arrival in the U.S.

Innovative Technology

GeoBlue's unique online and mobile tools provide members with the resources to manage their healthcare and access the best local doctors, hospitals and resources anywhere in the world. Through the GeoBlue mobile app, members can quickly and conveniently find, access and arrange for GeoBlue to pay directly for care delivered outside the U.S. With the mobile app, proof of coverage is always available to share with providers. Inside the U.S., members can search the BCBS network using convenient online and mobile tools.



Provider Network in the U.S.

The provider network available to members in the U.S. ensures timely and convenient access to quality care.

Contracted Provider Network

GeoBlue members have access to the Blue Cross Blue Shield network, the largest hospital and physician network in the U.S.

The BCBS provider network is available in both metropolitan and rural markets and offers unparalleled breadth, depth, stability, accessibility, and quality. Through this network GeoBlue is able to deliver consistently high quality healthcare benefits wherever members live or travel.

The 95% of doctors and 96% of hospitals participating allow for maximum convenience and flexibility for those in need of healthcare services. This network will bill GeoBlue directly so members don't have to worry about out-of-pocket expenses during care—whether it's inpatient or outpatient,

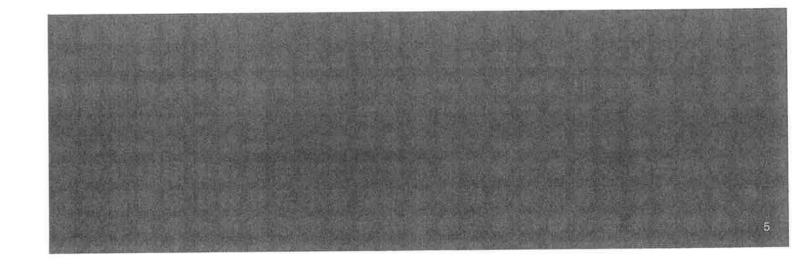
Driving healthcare quality and affordability

- BCBS is leading the shift from fee-for-service to value-based care, which rewards providers for the quality outcomes of their patients versus volume of services provided.
- Blue Cross Blue Shield companies across the U.S. have developed 570 programs designed to reward providers for better coordinated care, managing the whole patient, and delivering improved health outcomes.
- Each of these value-based programs is tailored to the unique needs of the local community in which it was developed.
- Today these value-based programs impact nearly 230,000 providers caring for over 25 million BCBS members, and these numbers continue to grow.
- Blue Distinction is the BCBS designation given to providers that meet national quality and affordability criteria. The
 programs, Blue Distinction Specialty Care and Blue Distinction Total Care, provide a credible means to guide members
 to higher-value care while meeting their quality and cost objectives.



Member Services

GeoBlue provides toll-free, concierge-level, multilingual customer service.



Customer Services

GeoBlue's toll-free, concierge-level, multilingual customer service team is located in our company headquarters in King of Prussia, PA.

Unrivaled Service for Members in Higher Education

GeoBlue is built on a strong foundation of great customer service. From plans designed to meet the needs of international students, to processes that make it easy to find care and file claims, meeting customer needs is our goal.

GeoBlue has a clear knowledge of U.S. healthcare and a deep understanding of the confusion experienced by those who are unfamiliar with it. Our U.S.-based customer service and medical assistance teams are readily available to help international members understand and navigate the U.S. healthcare system. For inbound populations, plan features such as PPO plan designs, deductibles and copays can be confusing, and our expert customer service team helps orient members all along the way.

Our representatives cover many foreign languages, allowing us to discuss coverage and personal health topics with our international members in their native tongue.

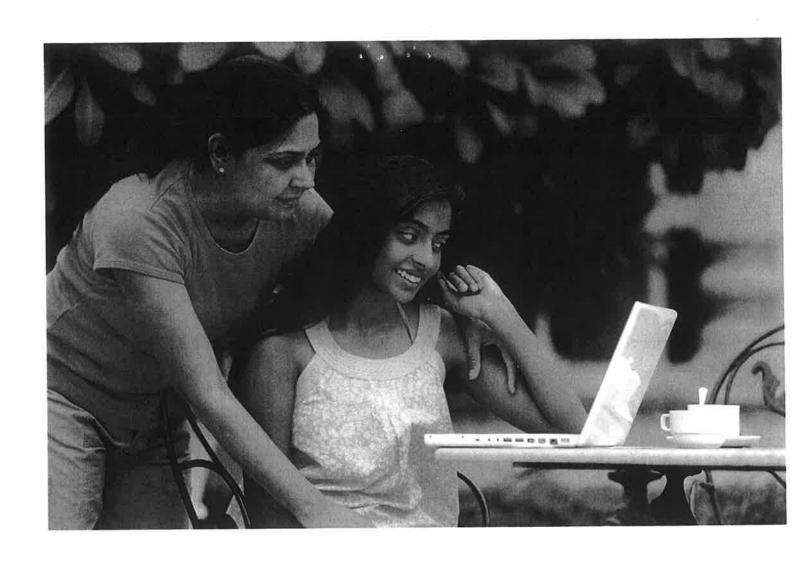
Medical Evacuations

GeoBlue plays an active coordination role in all medical evacuations. When a member is in a situation that may require an evacuation, GeoBlue's medical team will work with the doctor responsible for treating the patient to assess the appropriateness of local care.

If it is necessary to transfer the patient, GeoBlue will work with a contracted air ambulance provider. These providers are carefully screened and credentialed, with specific attention paid to safety records. Selection of a specific provider is based on the location of the patient, the patient's medical condition and aircraft availability. If a patient can be transported by commercial airline and requires a medical escort, we arrange for a physician and/or nurse with specific expertise on managing patients during a flight. GeoBlue will also ensure that all transportation logistics are in place, and that re-admission arrangements have been made and secured.

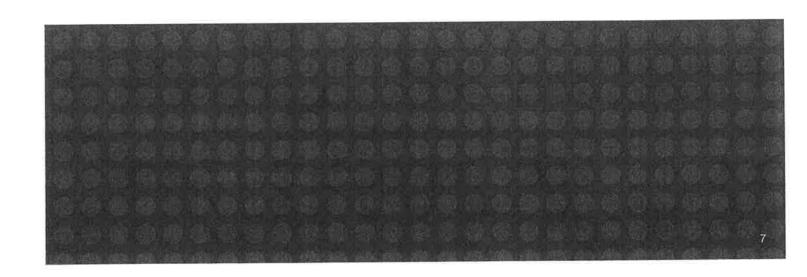
Repatriation

GeoBlue will coordinate the repatriation of mortal remains to any location around the globe. GeoBlue will liase with local authorities to ensure that all required documentation is issued in a timely manner and coordinate transportation of the remains to the member's home country based on family preferences and in conjunction with the receiving facility.



Online and Mobile Member Tools

With the GeoBlue online and mobile tools, members have convenient access to the best local doctors, hospitals and resources anywhere in the world.



Online and Mobile Member Tools

While in the U.S., students can use GeoBlue's mobile apps and digital tools to locate care, translate medical terms, phrases and medications, and be notified of any health and safety issues.



GeoBlue Mobile App

The GeoBlue app provides members with the most convenient access to the best doctors, hospitals and resources anywhere in the world. The app is available for Apple, Android and Kindle Fire devices and puts the following functions in the hands of the member:

- Find a medication's availability, generic name, and local brand name.
- Translate medical terms and phrases for many symptoms and situations; use the audio feature to play the translation.
- Display an ID Card on a mobile device and email/fax a copy directly to provider's office.

Global Security Intelligence

GeoBlue's unsurpassed online and mobile resources promote personal safety by giving members convenient access to vitally important tools and news:

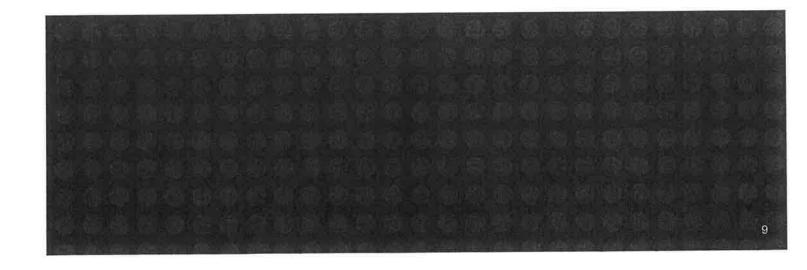
- Receive daily alerts detailing the latest security and health issues in a specific destination.
- View country or city profiles on crime, terrorism and natural disasters.

GeoBlue is the trade name of Worldwide Insurance Services, LLC (Worldwide Services Insurance Agency, LLC in California and New York), an independent licensee of the Blue Cross and Blue Shield Association. GeoBlue is the administrator of coverage provided under insurance policies issued in the District of Columbia by 4 Ever Life International Limited, Bermuda, an independent licensee of the Blue Cross Blue Shield Association. This coverage is offered to the members of the Global Citizens Association, Washington, D.C.



Program Administration Tools and Services

GeoBlue strives to make information easily manageable for our clients without adding to the burden of administrative tasks.



Program Administration

Dedicated Account Manager

Each group covered by GeoBlue is assigned a dedicated account manager who will assume and address any issues you encounter related to any special circumstances or additional assistance needed to manage your plan: benefit questions, escalated claims, enrollment, invoicing and renewal inquiries, and fulfillment or website issues. This account manager will support any training and educational initiatives you offer your international students or to the administrators using the web tools.

Invoicing

Invoices can be customized and printed from the advisors site. Schools are invoiced from the submitted rosters. An invoice has a cover sheet that lists the total premium owed and an invoice date. Supporting documentation will include certificate number, name, date of birth, coverage dates, premium amount per person and coverage type. Premiums can be paid by check or credit card up to thirty days after submission of the roster.

Claims Processing

Claims for reimbursement of medical expenses, if not directly billed or for AD&D benefits, would be accompanied by a claim form, available for download from the website or by calling the Customer Service Center. Claims can be paid in any currency legally allowable to be sent from the U.S.

Enrollment

Online rosters are processed the same business day. GeoBlue fulfillment materials are available in print or electronic

ID cards are available on the web immediately following processing of rosters. Documents are also sent through the mail to the destination of your choice.

- Option 1: GeoBlue can mail a complete fulfillment package (ID card, certificate, claim forms and privacy policy) to each student individually.
- Option 2: GeoBlue can provide the school's plan administrator with the fulfillment package for the administrator to distribute.
- · Option 3: GeoBlue can send partial fulfillment packages such as the certificate, claim forms and privacy policy to the administrator. The ID cards are sent to each individual enrollee.

Members can access all the tools and services once they are registered online. An electronic copy of their ID card is available through the website and the GeoBlue mobile app.

0 0

Benefit Summary

		GeoBlue P	REMIER		
Coverages	Limits – Covered Person				
MEDICAL BENEFITS					
Coverage Year Limit		Unlimit	ed		
Coverage Year Deductible		\$100			
Coverage Year Out-of-Pocket Limit Out-of-Pocket Limit means the amount of Reasonable Expenses for which the Covered Person is responsible after which the Insurer pays 100% of the Reasonable Expenses, subject to the limits and provisions of the Certificate.	After the Covered Person reach pays the Reasonable Expenses 3. Deductibles, Copayments, an Pocket Limit.	at 100% and up to	the applicable	maximums in the Tables 2 and	
	IN NETWORK LIMITS		Out of Network Limits ¹		
Physician Office Visits	After the Deductible is satisfied, 90% of the Allowed Amount after \$20 Copayment per visit ²		After the Deductible is satisfied, 70% of the Allowed Amount		
Treatment at an Urgent Care Facility	After the Deductible is satisfied, 90% of the Allowed Amount after \$50 Copayment per visit		After the Deductible is satisfied, 70% of the Allowed Amount		
Hospital and Physician Outpatient Services	After the Deductible is satisfied, 90% of the Allowed Amount after \$50 Copayment per visit		After the Deductible is satisfied, 70% of the Allowed Amount		
Inpatient Hospital Services	After the Deductible is satisfied, 90% of the Allowed Amount after \$50 Copayment per visit		After the Deductible is satisfied, 70% of the Allowed Amount		
Emergency Hospital Services	After the Deductible is satisfied, 90% of the Allowed Amount after \$200 Copayment per visit. If admitted to Hospital, then 100% of Copayment Waived.		the Allowed		
Benefits listed below are subject to Maximums per Injury and	Sickness, Co-Insurance, Out-o	of- Pocket Maximu	ım and the ab	ove listed PPO Plan type limi	
MEDICAL BENEFIT LIMITATIONS				(See this first count	
Medical treatment arising from participation in intercollegiate, interscholastic or club sports	OPTION 1	OPTION 2		OPTION 3	
	Allowed Amount up to a \$10,000 Maximum per Period of Coverage. Injuries from participation in intramural sports are covered as any other Injury.	Allowed Amount up to a \$15,000 Maximum per Period of Coverage. Injuries from participation in intramural sports are covered as any other Injury.		Allowed Amount up to a \$20,000 Maximum per Period of Coverage. Injuries from participation in intramural sports are covered as any other Injury.	
Maternity Care for a Covered Pregnancy	Allowed Amount				
Complications of Pregnancy	Allowed Amount		V		
Inpatient treatment of mental and nervous disorders including drug or alcohol abuse	Allowed Amount to \$10,000 Maximum per Coverage Year for a maximum period of 30 days Coverage Year				
Outpatient treatment of mental and nervous disorders including drug or alcohol abuse	Allowed Amount up to \$1,000 for Coverage Year				
Treatment of Specified therapies, including acupuncture and Physiotherapy	Allowed Amount up to 20 visits	per Coverage Yea	r on an Outpat	ient basis	
Annual cervical cytology screening for women 18 and older	Allowed Amount				

GeoBlue is the trade name of Worldwide insurance Services, LLC, an independent licensee of the Blue Cross and Blue Shield Association,
 Made available in cooperation with Blue Cross and Blue Shield companies in select service areas;

Benefit Summary

	GeoBlue PREMIER					
	Geodiue Preiviler					
Low dose mammography screening, one baseline	Allowed Amount					
mammogram and one mammogram per year						
Colorectal cancer screenings	Allowed Amount					
Diabetic Supplies/Education	Allowed Amount					
Prostate screening tests	Allowed Amount					
Diabetic Supplies/Education	Allowed Amount					
Child Preventive and Primary Care Services	Allowed Amount					
Breast Reconstruction due to Mastectomy	Allowed Amount					
Medical treatment of Injuries sustained as a result of a	Allowed Amount					
covered motor vehicle accident						
Repairs to sound, natural teeth required due to an Injury	Allowed Amount up to \$500 per Coverage Year maximum					
Outpatient prescription drugs including oral	Prescription Drug Program with the Copayment stated below. Limited to a 31 day supply for					
contraceptives and devices	initial fill or refill.					
Generic Drugs	All except a \$10 Copayment per prescription					
Brand Name Drugs	All except a \$20 Copayment per prescription					
Injectables	All except a \$20 Copayment per prescription					
OTHER COVERAGES						
Emergency Medical Evacuation	Maximum Benefit up to \$100,000 per Coverage Year					
Emergency Family Travel Arrangements	Up to a maximum benefit of \$1,500 for the cost of one economy round-trip air fare ticket to, and					
	the hotel accommodations in, the place of the Hospital Confinement for one (1) person					
Repatriation of Mortal Remains	Maximum Benefit up to \$50,000					
Accidental Death & Dismemberment	Maximum Benefit: Principal Sum up to \$10,000 for Insured Person; \$5,000 for Spouse; and					
	\$1,000 for Child(ren)					
OTHER INCLUDED SERVICES						
Global Assistance Services	Emergency Medical and Travel Assistance services provided, including coordination of all					
	evacuations and repatriations if needed					
Pharmacy Discount Card	Prescription drug discounts through a leading pharmacy benefit company with an extensive,					
	nationwide, pharmacy network that offers discounts on prescriptions.					
PRE-EXISTING CONDITION LIMITATION 3	The Insurer does pay benefits for loss due to a Preexisting Condition					
NAME OF THE PROPERTY OF THE PR						

^{1.} Allowed Amount Calculation for out-of-network charges – 150% of Medicare
2. If there is a charge for visits to, or medical services, treatments and supplies received from, a Recognized Student Health Center for an Injury or a Sickness, benefits for those visits, medical services, treatments and supplies will be paid at 100% of Reasonable Expenses with no Copayment.
3. Pre-Existing Condition means any Injury or Sickness for which a Physician was consulted or for which treatment or a medication was recommended or received up to 6 months prior to

the Covered Person's effective date of coverage.

Benefit Summary

Exclusions

- Expenses incurred in excess of Reasonable Expenses.
- 2. Services or supplies that the Insurer considers to be Experimental or Investigative.
- Expenses incurred prior to the beginning of the current Period of Coverage or after the end of the current Period of Coverage except as described in Covered General Medical Expenses and Limitations and Extension of Benefits.
- 4. Preventative medicines, routine physical examinations, or any other examination where there are no objective indications of impairment in normal health, unless otherwise noted.
- 5. Services and supplies not Medically Necessary for the diagnosis or treatment of a Sickness or Injury, unless otherwise noted.
- 6. Surgery for the correction of refractive error and services and prescriptions for eye examinations, eye glasses or contact lenses or hearing aids, except when Medically Necessary for the Treatment of an Injury.
- Cosmetic surgery and therapies. Cosmetic surgery or therapy is defined as surgery or therapy performed to improve or alter appearance or self-esteem or to treat
 psychological symptomatology or psychosocial complaints related to one's appearance.
- 8. Surgical breast reduction, breast augmentation, breast implants or breast prosthetic devices, except as specifically provided for in the Certificate.
- 9. Expenses incurred for elective treatment or elective surgery except as specifically provided elsewhere in the Certificate and performed while the Certificate is in
- 10. For diagnostic investigation or medical treatment for reproductive services, infertility, fertility, or for male or female voluntary sterilization procedures, or the reversal male or female voluntary sterilization procedures.
- Expenses incurred for, or related to sex change surgery.
- 12. Organ or tissue transplant.
- 13. Participating in an illegal occupation or committing or attempting to commit a felony.
- 14. While traveling against the advice of a Physician, while on a waiting list for a specific treatment, or when traveling for the purpose of obtaining medical treatment.
- 15. The diagnosis or treatment of Congenital Conditions, except for a newborn child insured under the Certificate.
- 16. Expenses incurred within the Covered Person's Home Country.
- 17. Treatment to the teeth, gums, jaw or structures directly supporting the teeth, including surgical extraction's of teeth, TMJ dysfunction or skeletal irregularities of one or both jaws including orthognathia and mandibular retrognathia, unless otherwise noted.
- 18. Expenses incurred in connection with weak, strained or flat feet, corns or calluses.
- 19. Diagnosis and treatment of acne.
- 20. Diagnosis and treatment of sleep disorders.
- 21. Expenses incurred for, or related to, services, treatment, education testing, or training related to learning disabilities or developmental delays.
- 22. Expenses incurred for the repair or replacement of existing artificial limbs, orthopedic braces, or orthotic devices.
- 23. Deviated nasal septum, including submucous resection and/or surgical correction, unless treatment is due to or arises from an Injury.
- 24. Unless specifically provided for elsewhere under the Certificate, the cost of treatment or services that are provided normally without charge by the Member's Student Health Center, covered or provided by the student health fee,] rendered by an person employed by the Member, including team Doctor and trainers or any other service performed at no cost.
- 25. Expenses incurred for any services rendered by a family member or a Covered Person's immediate family or a person who lives in the Covered Person's home.
- 26. Loss due to an act of war; service in the armed forces of any country or international authority and Participation in a Riot or Civil Commotion.
- 27. Riding in any aircraft, except as a passenger on a regularly scheduled airline or charter flight.
- 28. Loss arising from
 - a. participating in any professional sports, contest or competition;
 - Racing or speed contests;
 - c. SCUBA diving, sky diving, mountaineering (where ropes or other climbing gear is customarily used), ultra-light aircraft, parasailing, sailplaning/gliders, hang gliding, parachuting, or bungee jumping.
- 29. Medical Treatment Benefits provision for loss due to or arising from a motor vehicle Accident if the Covered Person operated the vehicle without a proper license in the jurisdiction where the Accident occurred.
- 30. Under the Accidental Death and Dismemberment provision, for loss of life or dismemberment for or arising from an Accident in the Covered Person's Home Country.
- 31. Inpatient room and board charges in connection with a Hospital stay primarily for diagnostic tests which could have been performed safely on an outpatient basis.
- 32. Orthopedic shoes (except when joined to braces) or shoe inserts, including orthotics.
- 33. Routine hearing tests except as provided under Preventive and Primary Care.
- 34. Expense covered under any Other Plan.
- 35. To the extent that such payments would be prohibited by law.

Rate Quote

Name of Sponsoring Organization:

MARSHALL UNIVERSITY

Covered population(s):

International Students

Under this Program, the coverages and benefits listed in the proposal dated 06/26/2020, will be effective on 08/01/2020. The Program fees provided are valid through 07/31/2021, as long as both parties sign this proposal within 60 days of the date on which it was created. For coverage details, please see the benefits section of this proposal. At the end of the coverage period, GeoBlue will notify Marshall University of the next policy period's rates. If Marshall University would like to terminate the plan, it must provide written notice and a reason for cancellation to GeoBlue.

The Program Fees for these plans are:

Option 1 Li*		Option 2			Option 3				
GeoBlue Stu	GeoBlue Student Premier Plan		GeoBlue Student Premier Plan			GeoBlue Student Premier Plan			
10K	N	lonthly	15K	N	onthly	20K		Monthly	
Participant	\$	146.85	Participant	\$	150.60	Participant	\$	154.40	
Spouse	\$	440.50	Spouse	\$	451.80	Spouse	\$	463.15	
Child	\$	220.25	Child	\$	225.90	Child	\$	231.60	
Children	\$	440.50	Children	\$	451.80	Children	\$	463.20	

^{*}Please select the plan to implement for your group. Waiver Requirements - Mandatory No Waiver

The coverage referenced herein shall be issued through certificates issued under a master policy of insurance (the "Master Policy") issued by 4 Ever Life International Limited, a Bermuda insurance company and an independent licensee of the Blue Cross Blue Shield Association. Coverage under the Master Policy is provided to the Global Citizens Association ("GCA"), for the exclusive benefit of its members and their participants, on a surplus lines basis, under the laws of Washington, D.C. Membership in the GCA is a necessary condition to the coverage referenced herein; your GCA Program fee identified above includes Insurance premium and all other charges. Additional information about the GCA, expenses and other member benefits can be viewed on the GCA's website. **www.gcassociation.com**.

As this is surplus fines coverage, the plan may not be required to compty with every state's insurance regulations governing admitted insurers, including guarantee fund requirements. The coverage is not qualifying health coverage ("Minimum Essential Coverage") for purposes of satisfying the health coverage requirement of the Affordable Care Act. If you are required by law to maintain Minimum Essential Coverage, you could owe additional federal tax

The Organization named above accepts membership in the GCA and the Program fees outlined in this Proposal.

Accepted By:	David Steele		Date:	8/13/20
Signature:	Whata	N		
Contact Information:	Address:	Marshall Athletics, PO Box	1360	
	City, State, Zip Code	Huntington, West Virginia	25715-1360	
	E-mail Address:	steele@marshall.edu	Phone #:	304-696-2483

GeoBlue is dedicated to providing the highest level of service in the industry. We understand your selection of a medical insurance partner is a critical decision and we appreciate the opportunity to work with you to provide the best health plans and services to your participants.



New Group Setup Form

Please confirm the legal name of the school for use on contracts and policy documents: Marshall University Primary Group Contact Information: • Please provide primary contact for the subgroup/university/college. Name: Address: Address: Marshall University • Please provide primary contact for the subgroup/university/college. Name: Address: Marshall University • Please provide primary contact for the subgroup/university/college. Name: Address: Marshall University • Please provide primary contact for the subgroup/university/college. Name: Address: Marshall University • Please provide primary contact for the subgroup/university/college. Name: Address: Marshall University • Please provide primary contact for the subgroup/university/college. Name: Address: Marshall University • Please provide primary contact for the subgroup/university/college. Name: Address: Marshall University • Please provide primary contact for the subgroup/university/college. Address: Marshall University • Please provide primary contact for the subgroup/university/college. Address: Marshall University • Please provide primary contact for the subgroup/university/college. Address: Marshall University	Contact for Invoicing: Name: DAWN KIRTNER Address: MARSHALL APHIBILS P.O. BOX 1360 Email: DAWN, KIRTNER e marshall, edu Invoices can be accessed online via your GeoBlue Administrative portal Would you like email notifications for invoices? Layer No KINTNUTTON WV 25715-1360 Contact for Fulfillment: Name: Chris Lapole Address: MARSHALL ATHLETICS POBOL 1360 Email: lapole1e marshall, edu HUMNINGTON, WV 25715-1360
Would you like to sign up for our quarterly newsletter? ☐ Yes/ ☑ You	HUNTINGTON, WV 25715-1360
ID Card Fulfillment: Members can conveniently view, fax or email their ID card through our mobile as ID card on the Member Hub, at www.geobluestudents.com . The electronic copy is still valid at providers' offices. Does this group require mailed physical ID cards? The No If Yes: Please designate where you would like the ID card to be sent: The School of the sent o	of the ID card includes all the same information as the plastic copy and
Policy Document Fulfillment: The "Plan Information" tab on the GeoBlue Admin and Student website will show uploaded. • Do you require hard copies? Ves / □ No If hard copies are requi Certificate: Member Guide: Admin Guide	
Please provide the enrollment contact: Please provide the enrollment contact for the sub-group/university/college Name: Address: MARSHALL MARSHALL STATE Full Access Full Access WWW. 25715-1360	

MARSHALL UNIVERSITY

GENERAL TERMS AND CONDITIONS

- 1. CONTRACTUAL AGREEMENT: Issuance of an Award Document constitutes acceptance of this contract (the Contract) made by and between Marshall University (University or Marshall) and the Vendor. Vendor's signature to the Contract signifies Vendor's agreement to be bound by and accept the terms and conditions contained in the Contract. Therefore, the parties agree that the following contractual terms and conditions are dominate over any competing terms made a part of the Contract. In the Event of any Conflict between vendor's form(s) and these general terms and conditions, these general terms and conditions shall control
- 2. **DEFINITIONS:** As used in this Solicitation/Contract, the following terms shall have the meanings attributed to them below. Additional definitions may be found in the specifications, if applicable, included with the Solicitation/Contract.
 - **2.1 "Award Document"** means the document that identifies the Vendor as the Contract holder when signed by the Vendor and Marshall University's Office of Purchasing and, when necessary, approved as to form by the Attorney General.
 - 2.2 "Bid" or "Proposal" means the Vendor's verbal bid or written bid provided in response to a solicitation by the University.
 - 2.3 "Board" means the Governing Board of Marshall University.
 - **2.4** "Buyer" means an individual designated by a Chief Procurement Officer to perform designated purchasing and acquisition functions as authorized by the Chief Procurement Officer.
 - 2.5 "Chief Procurement Officer" means the individual designated by the President of Marshall University to manage, oversee and direct the purchasing and acquisition of supplies, equipment, services, and printing for the University.
 - **2.6 "Contract"** means the binding agreement that is entered between the University and the Vendor to provide requested goods and/or services requested in the Solicitation.
 - **2.7** "Governing Board" means the Marshall University Board of Governors as provided for in the West Virginia state code.
 - **2.8** "Higher Education Institution" means an institution as defined by Sections 401(f), (g) and (h) of the federal Higher Education Facilities Act of 1963, as amended.
 - **2.9 "Office of Purchasing"** means the section within Marshall University headed by the Chief Procurement Officer and its personnel.

- **2.10 "Purchasing Card"** or "**P-Card"** means The State of West Virginia's Purchasing Card program, administered under contract by a banking institution, processes payment for goods and services through state designated credit cards.
- **2.11 "Responsible Bidder"** and **"Responsible Vendor"** mean a person and/or vendor who have the capability in all respects to perform contract requirements, and the integrity and reliability which will assure good faith performance.
- **2.12 "Responsive Bidder"** and **"Responsive Vendor"** mean a person and/or a vendor who has submitted a bid which conforms in all material respects to the invitation to bid.
- **2.13 "Solicitation"** means the notice of an opportunity to supply the University with goods and services.
- **2.14** "State" means the State of West Virginia and/or any of its agencies, commissions, boards, departments or divisions as context requires.
- 2.15 "University" means Marshall University or Marshall.
- **2.16 "Vendor"** or **"Vendors"** means any entity providing either a verbal or written bid in response to the solicitation, the entity that has been selected as the lowest responsible bidder, or the entity that has been awarded the Contract as context requires.
- **2.17** "Will", "Shall" and "Must" identifies a mandatory item or requirement that concludes the duty, obligation or requirement imposed is mandatory, as opposed to being directory or permissive.
- **3. CONTRACT TERM; RENEWAL; EXTENSION:** The term of the Contract shall be determined in accordance with the category that has been identified as applicable to the Contract below:

Initial Co	ntract Term: The Contra	ct hecomes effective or	time of	time of award	
		ds for a period of	one	year(s).	
				0.4	
Renewal '	Term: The Contract may	be renewed upon the n	nutual writter	i consent of the Univers	
the Vendo	r. Any request for renewa	l should be submitted to	the Universi	ty thirty (30) days prior	
the Vendo	r. Any request for renewa date of the initial contrac	l should be submitted to t term or appropriate rei	the Universi newal term. A	ty thirty (30) days prior Contract renewal shall	
the Vendo expiration accordanc	r. Any request for renewa date of the initial contrac e with the terms and con	l should be submitted to t term or appropriate red ditions of the original	the Universinewal term. A contract. Rer	ty thirty (30) days prior Contract renewal shall	
the Vendo expiration accordanc to	r. Any request for renewa date of the initial contrac e with the terms and con	l should be submitted to t term or appropriate rea ditions of the original successive one	the Universinewal term. A contract. Rere (1) year pe	ty thirty (30) days prior Contract renewal shall newal of the Contract is riods or multiple renew	

	Any language that seeks to automatically renew, modify, or extend the Contract beyond the initial term or automatically continue the Contract period form term to term is deleted. The Contract may be renewed or continued only upon mutual written agreement of the Parties.
	Alternate Renewal Term - This contract may be renewed for successive year periods or shorter periods provided that they do not exceed the total number of months contained in all available renewals. Automatic renewal of this Contract is prohibited. Renewals must be approved by the Vendor and Agency.
	Fixed Period Contract: The Contract becomes effective upon Vendor's receipt of the notice to proceed and must be completed within
	Fixed Period Contract with Renewals: The Contract becomes effective upon Vendor's receipt of the notice to proceed and part of the Contract must be completed withindays. Upon completion, the Vendor agrees that maintenance, monitoring, or warranty services will be provided for successive one-year periods or multiple periods of less than one year provided that the multiple renewal periods do not exceed _months in total.
	One-Time Purchase: The term of the Contract shall run from the issuance of the Award Document until all the goods contracted for have been delivered, but in no event, will the Contract extend for more than one fiscal year.
	Other: See attached.
no	NOTICE TO PROCEED: Vendor shall begin performance of the Contract immediately upon receiving stice to proceed unless otherwise instructed by the University. Unless otherwise specified, the fully executed ward Document will be considered notice to proceed.
	QUANTITIES: The quantities required under the Contract shall be determined in accordance with the tegory that has been identified as applicable to the Contract below.
[Open End Contract: Quantities stated in the solicitation are approximations only, based on estimates supplied by the University. It is understood and agreed that the Contract shall cover the quantities ordered for delivery during the term of the Contract, whether more or less than the quantities shown.
	Service: The scope of the service to be provided will be more clearly defined in the specifications included herewith.

Combined Service and Goods: The scope of the service and deliverable goods to be provided will be more clearly defined in the specifications included herewith.
One-Time Purchase: The Contract is for the purchase of a set quantity of goods that are identified in the specifications included herewith. Once those items have been delivered, no additional goods may be procured under the Contract without an appropriate change order approved by the Vendor, University, and/or when necessary, the Attorney General's office.
6. EMERGENCY PURCHASES: The Chief Procurement Officer may suspend the use of a university wide mandatory contract (the University's Office of Purchasing has created standard specifications that are establish University wide contracts for commonly used commodities and services that are needed on a repetitive basis), or the competitive bidding process to allow a Department to purchase goods or services in the open market if for immediate or expedited delivery in an emergency.
Emergencies shall include, but are not limited to, delays in transportation or an unanticipated increase in the volume of work, provided that a required University emergency purchase with another vendor does not cause a breach of contract.
7. REQUIRED DOCUMENTS: All the items checked below must be provided to the University by the Vendor as specified below.
BID BOND (Construction Only): Pursuant to the requirements contained in W. Va. Code § 5-22-1(c), All Vendors submitting a bid on a construction project shall furnish a valid bid bond in the amount of five percent (5%) of the total amount of the bid protecting the State of West Virginia. The bid bond must be submitted with the bid.
PERFORMANCE BOND: The apparent successful Vendor shall provide a performance bond in the amount of 100% of the contract. The performance bond must be received by the Marshall University Office of Purchasing Office prior to Contract award.
LABOR/MATERIAL PAYMENT BOND: The apparent successful Vendor shall provide a labor/material payment bond in the amount of 100% of the Contract value. The labor/material payment bond must be received by the Marshall University Office of Purchasing Office prior to Contract award.
MAINTENANCE BOND: The successful Vendor shall provide a two (2) year maintenance bond covering the roofing system. The maintenance bond must be issued and received by the Marshall University Office of Purchasing Office prior to Contract award.
LICENSE(S) / CERTIFICATIONS / PERMITS: In addition to anything required under the Section entitled Licensing, of the General Terms and Conditions, the Vendor shall furnish proof of the following licenses, certifications, and/or permits prior to Contract award, in a form acceptable to the University.
December 2, 2019

INSERT ADDITIONAL CONDITIONS BELOW:	
The apparent successful Vendor shall also furnish proof of any additional licenses or certifications prior to Contract award regardless whether that requirement is listed above.	Э
8. INSURANCE: The Vendor shall furnish proof of the insurance identified by a checkmark below prior to Contract award. Subsequent to contract award, and prior to the insurance expiration date, Vendor shall provide the University with proof that the insurance mandated herein has been continued. Vendor must also provide with immediate notice of any changes in its insurance policies mandated herein, including but not limited to, policy cancelation, policy reduction, or change in insurers. The insurance coverages identified below must be maintained throughout the life of the contract. The Vendor shall also furnish proof of an additional insurance requirements prior to the Contract award regardless of whether that insurance requirement is listed in this section.	o t d y
Any provisions requiring the University to maintain any type of insurance for either of its or the Vendors benefit is deleted.	
Vendor must maintain:	
Commercial General Liability Insurance in at least an amount of: \$1,000,000 per occurrence and an aggregate of \$5,000,000	
Automobile Liability Insurance in at least an amount of: per occurrence and an aggregate of	
Professional/Malpractice/Errors and Omission Insurance in at least an amount of: per occurrence and an aggregate of	
Commercial Crime and Third-Party Fidelity Insurance in an amount of: per occurrence and an aggregate of	
Cyber Liability Insurance in an amount of: Coverage shall be sufficiently broad to respond to the duties and obligations as is undertaken by Vendor in performance of the Contract and shall include, but not limited to, claims involving infringement of intellectual property, including but not limited to infringement of copyright, trademark, trade dress, invasion of privacy violations, information theft damage to or destruction of electronic information, release of private information, alteration of electronic information, extortion and network security. The policy shall provide coverage for breach response costs as well as regulatory fines and penalties as well as credit monitoring expenses with limits sufficient to respond to these obligations.	ļ

Builders Risk Insurance in an amount equal to 100% of the amount of the Contract. per occurrence and an aggregate of
9. WORKERS' COMPENSATION INSURANCE: The apparent successful Vendor shall comply with laws relating to workers compensation, shall maintain workers' compensation insurance when required, and shall furnish proof of workers' compensation insurance upon request.
10. LIQUIDATED DAMAGES: This clause shall in no way be considered exclusive and shall not limit the University's right to pursue any other available remedy. Vendor shall pay liquidated damages in the amount specified below or as described in the specifications:
for
Liquidated Damages Contained in the Specifications
11. ACCEPTANCE: Vendor's signature on the certification and signature page, constitutes an offer to the University that cannot be unilaterally withdrawn, signifies that the product or service proposed by Vendor meets the mandatory requirements for that product or service, unless otherwise indicated, and signifies acceptance of the terms and conditions unless otherwise indicated.
12. STATUTE OF LIMITATIONS - Any clauses limiting the time in which the State may bring suit against the Vendor or any other third party are deleted.
13. PRICING/BEST PRICE GUARANTEE: The pricing set forth herein is firm for the life of the Contract, unless specified elsewhere within this Solicitation by the University. A Vendor's inclusion of price adjustment provisions in its bid, without an express authorization in the Solicitation to do so, may result in bid disqualification. Notwithstanding the foregoing, Vendor must extend any publicly advertised sale price to the University and invoice at the lower of the contract price or the publicly advertised sale price.
14. PAYMENT IN ARREARS: Payments for goods/services will be made in arrears only upon receipt of a proper invoice, detailing the goods/services provided or receipt of the goods/services, whichever is later. Notwithstanding the foregoing, payments for software licenses, subscriptions, or maintenance may be paid annually in advance.
15. PAYMENT METHODS: The Vendor must accept payment by electronic funds transfer or P-Card for payment of all orders under this Contract unless the box below is checked.
Vendor is not required to accept the State of West Virginia's P-Card or by electronic funds transfer as payment for all goods and services for the reason(s) stated below:
December 2, 2019

- 16. ADDITIONAL FEES: Vendor is not permitted to charge additional fees or assess additional charges that were not either expressly included in the unit price or lump sum bid amount that Vendor is required by the solicitation to provide. Requesting such fees or charges be paid after the contract has been awarded may result in cancellation of the contract. Any references contained in the Contract, Vendor's bid, or in any American Institute of Architects documents obligating the University to pay to compensate Vendor, in whole or in part, for lost profit, pay a termination fee, pay liquidated damages if the Contract is terminated early, seeking to accelerate payments in the event of Contract termination, default, or non-funding, costs of collection, court costs, or attorney's fees, unless ordered by a court of competent jurisdiction is hereby deleted. Any language imposing and interest or charges due to late payment is deleted.
- 17. FEES OR COSTS: Any language obligating the State to pay costs of collection, court costs, or attorney's fees, unless ordered by a court of competent jurisdiction is deleted.
- **18. RISK SHIFTING:** Any provision requiring the State to bear the costs of all or a majority of business/legal risks associated with this Contract, to indemnify the Vendor, or hold the Vendor or a third party harmless for any act or omission is hereby deleted.
- 19. LIMITING LIABILITY: Any language limiting the Vendor's liability for direct damages is deleted.
- **20. TAXES:** The Vendor shall pay any applicable sales, use, personal property or other taxes arising out of the Contract and the transactions contemplated hereby. The University is exempt from federal and state taxes and will not pay or reimburse such taxes. The University will, upon request, provide a tax-exempt certificate to confirm its tax-exempt status.
- 21. FISCAL YEAR FUNDING: The Contract shall continue for the term stated herein, contingent upon funds being appropriated by the WV Legislature or otherwise being made available for this Contract. In the event funds are not appropriated or otherwise available, the Contract becomes of no effect and is null and void after June 30 of the current fiscal year. If that occurs, the University may notify the Vendor that an alternative source of funding has been obtained and thereby avoid the automatic termination. Non-appropriation or non-funding shall not be considered an event of default.
- 22. CANCELLATION/RIGHT TO TERMINATE: The University reserves the right to cancel/terminate the Contract immediately upon written notice to the Vendor if the materials or workmanship supplied do not conform to the specifications contained in the Contract. The University may also cancel any purchase or Contract upon thirty (30) days written notice to the Vendor. In the event of early cancellation, the University agrees to pay the Vendor only for all undisputed services rendered or goods received before the termination's effective date. All provisions are delete that seek to require the State to (1) compensate Vendor, in whole or in part, for loss profit, (2) pay a termination fee, or (3) pay liquidated damages if the Contract is terminated early.

In the event that a vendor fails to honor any contractual term or condition, the Chief Procurement Officer may cancel the contract and re-award the contract to the next lowest responsible and responsive bidder in accordance with the Marshall University Board of Governors Policy No. FA-9 Purchasing Policy, section 7.4.1

Any language seeking to accelerate payments in the event of Contract termination, default or non-funding is hereby deleted.

- 23. RIGHT OF FIRST REFUSAL Any language seeking to give the Vendor a Right of First Refusal is hereby deleted.
- **24. DISPUTES** Any language binding the University to any arbitration or to the decision of any arbitration board, commission, panel or other entity is deleted; as is any requirement to waive a jury trial.

Any language requiring or permitting disputes under this Contract to be resolved in the courts of any state other than the State of West Virginia is deleted. All legal actions for damages brought by Vendor against the University shall be brought in the West Virginia Legislative Claims Commission. Other causes of action must be brought in the West Virginia Court authorized by statute to exercise jurisdiction over it.

Any language requiring the State to agree to, or be subject to, any form of equitable relief not authorized by the Constitution or laws of State of West Virginia is deleted.

- **25. TIME:** Time is of the essence with regard to all matters of time and performance in the Contract.
- **26. DELIVERY** -All deliveries under the Contract will be FOB destination unless the State expressly and knowingly agrees otherwise. Any contrary delivery terms are hereby deleted.
- 27. APPLICABLE LAW: The Contract is governed by and interpreted under West Virginia law without giving effect to its choice of law principles. Any information provided in specification manuals, or any other source, verbal or written, which contradicts or violates the West Virginia Constitution, W. Va. Code or Marshall University Board of Governors Policy No. FA-9 Purchasing Policy is void and of no effect. Any language requiring the application of the law of any state other than the State of West Virginia in interpreting or enforcing the Contract is deleted. The Contract shall be governed by the laws of the State of West Virginia
- 28. COMPLIANCE WITH GOVERNING LAWS: Vendor shall comply with all applicable federal, state, and local laws, regulations and ordinances. By submitting a bid, Vendor acknowledges that it has reviewed, understands, and will comply with all applicable laws, regulations, and ordinances. Vendor shall notify all subcontractors providing commodities or services related to this Contract that, as subcontractors, they too are required to comply with all applicable laws, regulations, and ordinances.
- 29. ARBITRATION: Any references made to arbitration contained in the Contract, Vendor's bid, or in any American Institute of Architects documents pertaining to the Contract are hereby deleted, void, and of no effect.
- **30. MODIFICATIONS:** Notwithstanding anything contained in the Contract to the contrary, no modification of the Contract shall be binding without mutual written consent of the University, and the Vendor.
- 31. AMENDMENTS The parties agree that all amendments, modifications, alterations or changes to the Contract shall be by mutual agreement, in writing, and signed by both parties. Any language to the contrary is deleted.

December 2, 2019

32. NO WAIVER: The failure of either party to insist upon a strict performance of any of the terms or provision of the Contract, or to exercise any option, right, or remedy herein contained, shall not be construed as a waiver or a relinquishment for the future of such term, provision, option, right, or remedy, but the same shall continue in full force and effect. Any waiver must be expressly stated in writing and signed by the waiving party.

Any provisions requiring the University to waive any rights, claims or defenses is hereby deleted.

- 33. SUBSEQUENT FORMS: The terms and conditions contained in the Contract shall supersede any and all subsequent terms and conditions which may appear on any form documents submitted by Vendor to the University such as price lists, order forms, invoices, sales agreements, or maintenance agreements, and includes internet websites or other electronic documents. Acceptance or use of Vendor's forms does not constitute acceptance of the terms and conditions contained thereon.
- **34. ASSIGNMENT:** Neither the Contract nor any monies due, or to become due hereunder, may be assigned by the Vendor without the express written consent of the University and any other government or office that may be required to approve such assignments.

The Vendor agrees not to assign the Contract to any person or entity without the State's prior written consent, which will not be unreasonably delayed or denied. The State reserves the right to assign this Contract to another State agency, board or commission upon thirty (30) days written notice to the Vendor. These restrictions do not apply to the payments made by the State. Any assignment will not become effective and binding upon the State until the State is notified of the assignment, and the State and Vendor execute a change order to the Contract.

- 35. WARRANTY: The Vendor expressly warrants that the goods and/or services covered by the Contract will: (a) conform to the specifications, drawings, samples, or other description furnished or specified by the University; (b) be merchantable and fit for the purpose intended; and (c) be free from defect in material and workmanship.
- **36. UNIVERSITY EMPLOYEES:** University employees are not permitted to utilize the Contract for personal use and the Vendor is prohibited from permitting or facilitating the same.
- 37. PRIVACY, SECURITY, AND CONFIDENTIALITY: The Vendor agrees that it will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the University, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the University's policies, procedures, and rules.

Proposals are NOT to be marked as confidential or proprietary Any Provisions regarding confidential treatment or non-disclosure of the terms and conditions of the Contract are hereby deleted. State contracts are public records under the West Virginia Freedom of Information Act ("FOIA") (W.Va. Code §29B-1-1, et. seq.) and public procurement laws. This Contract and other public records may be disclosed without notice to the vendor at the University's sole discretion. The University shall not be liable in any way for disclosure of any such records

Any provisions regarding confidentiality of or non-disclosure related to contract performance are only effective to the extent they are consistent with FOIA and incorporated into the Contract through a separately approved and signed non-disclosure agreement.

38. YOUR SUBMISSION IS A PUBLIC DOCUMENT: Vendor's entire response to the Solicitation and the resulting Contract are public documents. As public documents, they will be disclosed to the public following the bid/proposal opening or award of the contract, as required by the competitive bidding laws of W. Va. Code §18B-5-4 and the Freedom of Information Act in W.Va. Code Chapter 29B.

DO NOT SUBMIT MATERIAL YOU CONSIDER TO BE CONFIDENTIAL, CONTAINING A TRADE SECRET(S), OR IS OTHERWISE NOT SUBJECT TO PUBLIC DISCLOSURE.

Submission of any bid, proposal, or other document to the Marshall University Office of Purchasing constitutes your explicit consent to the subsequent public disclosure of the bid, proposal, or document.

- 39. LICENSING: Vendor must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local University of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, West Virginia Insurance Commission, or any other state University or political subdivision. Upon request, the Vendor must provide all necessary releases to obtain information to enable the University to verify that the Vendor is licensed and in good standing with the above entities.
- **40. ANTITRUST:** In submitting a bid to, signing a contract with, or accepting an Award Document from Marshall University, the Vendor agrees to convey, sell, assign, or transfer to the University all rights, title, and interest in and to all causes of action it may now or hereafter acquire under the antitrust laws of the United States and the State of West Virginia for price fixing and/or unreasonable restraints of trade relating to the particular commodities or services purchased or acquired by Marshall University. Such assignment shall be made and become effective at the time the University tenders the initial payment to Vendor.
- 41. THIRD-PARTY SOFTWARE: If this Contract contemplates or requires the use of third-party software, the vendor represents that none of the mandatory click-through, unsigned, or web-linked terms and conditions presented or required before using such third-party software conflict with any term of this Addendum or that is has the authority to modify such third-party software's terms and conditions to be subordinate to this Addendum. The Vendor shall indemnify and defend the State against all claims resulting from an assertion that such third-party terms and conditions are not in accord with, or subordinate to, this Addendum.
- **42. RIGHT TO REPOSSESSION NOTICE:** Any provision for repossession of equipment without notice is hereby deleted. However, the State does recognize a right of repossession with notice.
- 43. VENDOR CERTIFICATIONS: By signing its bid or entering into the Contract, Vendor certifies (1) that its bid or offer was made without prior understanding, agreement, or connection with any corporation, firm, limited liability company, partnership, person or entity submitting a bid or offer for the same material, supplies, equipment or services; (2) that its bid or offer is in all respects fair and without collusion or fraud; (3) that the Contract is accepted or entered into without any prior understanding, agreement, or connection to any other entity

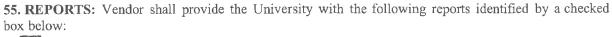
December 2, 2019

that could be considered a violation of law; and (4) that it has reviewed the Contract in its entirety; understands the requirements, terms and conditions, and other information contained herein. Vendor's signature on its bid or offer also affirms that neither it nor its representatives have any interest, nor shall acquire any interest, direct or indirect, which would compromise the performance of its services hereunder. Any such interests shall be promptly presented in detail to the University. The individual signing this bid or offer on behalf of Vendor certifies that he or she is authorized by the Vendor to execute this bid or offer or any documents related thereto on Vendor's behalf; that he or she is authorized to bind the Vendor in a contractual relationship; and that, to the best of his or her knowledge, the Vendor has properly registered with the all State agencies as required.

- 44. VENDOR RELATIONSHIP: The relationship of the Vendor to the University shall be that of an independent contractor and no principal-agent relationship or employer-employee relationship is contemplated or created by the Contract. The Vendor as an independent contractor is solely liable for the acts and omissions of its employees and agents. Vendor shall be responsible for selecting, supervising, and compensating any and all individuals employed pursuant to the terms of this Solicitation and resulting contract. Neither the Vendor, nor any employees or subcontractors of the Vendor, shall be deemed to be employees of the University for any purpose whatsoever. Vendor shall be exclusively responsible for payment of employees and contractors for all wages and salaries, taxes, withholding payments, penalties, fees, fringe benefits, professional liability insurance premiums, contributions to insurance and pension, or other deferred compensation plans, including but not limited to, Workers' Compensation and Social Security obligations, licensing fees, etc. and the filing of all necessary documents, forms, and returns pertinent to all of the foregoing. Vendor shall hold harmless the State, and shall provide the State and University with a defense against any and all claims including, but not limited to, the foregoing payments, withholdings, contributions, taxes, Social Security taxes, and employer income tax returns.
- **45. INDEMNIFICATION:** The Vendor agrees to indemnify, defend, and hold harmless the State and the University, their officers, and employees from and against: (1) Any claims or losses for services rendered by any subcontractor, person, or firm performing or supplying services, materials, or supplies in connection with the performance of the Contract; (2) Any claims or losses resulting to any person or entity injured or damaged by the Vendor, its officers, employees, or subcontractors by the publication, translation, reproduction, delivery, performance, use, or disposition of any data used under the Contract in a manner not authorized by the Contract, or by Federal or State statutes or regulations; and (3) Any failure of the Vendor, its officers, employees, or subcontractors to observe State and Federal laws including, but not limited to, labor and wage, and hour laws.
- **46. PURCHASING AFFIDAVIT:** In accordance with West Virginia Code §18B-5-5 and §5A-3-18 the University is prohibited from awarding a contract to any bidder that owes a debt to the State or a political subdivision of the State, Vendors are required to sign, notarize, and submit the Purchasing Affidavit to the Marshall University Office of Purchasing affirming under oath that it is not in default on any monetary obligation owed to the state or a political subdivision of the state.
- 47. WEST VIRGINIA DRUG-FREE WORKPLACE CONFORMANCE AFFIDAVIT West Virginia Alcohol and Drug-Free Workplace Act requires public improvement contractors to have and implement a drug-free workplace policy that requires drug and alcohol testing. This act is applicable to any construction, reconstruction, improvement, enlargement, painting, decorating or repair of any public improvement let to contract for which the value of contract is over \$100,000. No public authority may award a public improvement contract which is to be let to bid to a contractor unless the terms of the contract require the

contractor and its subcontractors to implement and maintain a written drug-free workplace policy and the contractor and its subcontractors provide a sworn statement in writing, under the penalties of perjury, that they maintain a valid drug-free workplace policy.

- **48. DISCLOSURE OF INTERESTED PARTIES** A state agency may not enter into a contract, or a series of related contracts, that has/have an actual or estimated value of \$1,000,000 or more until the business entity submits to the contracting state agency a Disclosure of Interested Parties to the applicable contract.
- 49. CONFLICT OF INTEREST: Vendor, its officers, members, or employees shall not presently have or acquire an interest, direct or indirect, which would conflict with or compromise the performance of its obligations hereunder. Vendor shall periodically inquire of its officers, members and employees to ensure that a conflict of interest does not arise. Any conflict of interest discovered shall be promptly presented in detail to the University.
- 50. MARSHALL UNIVERSITY'S INFORMATION TECHNOLOGY SERVICES AND SUPPORT DEPARTMENT (IT) FEES: If a vendor requires services through the Marshall University's IT Department, they must reimburse the University at the IT Rate Schedule which is located at: https://www.marshall.edu/it/rates/.
- 51. PUBLICITY: Vendor shall not, in any way or in any form, publicize or advertise the fact that Vendor is supplying goods or services to the University without the express written consent of the Marshall University Communications Department. Requests should be sent to ucomm@marshall.edu.
- **52. UNIVERSITY MARKS:** Vendor shall not, in any way or in any form use the University's trademarks or other intellectual property without the express written consent of the Marshall University Communications Department. Requests should be sent to ucomm@marshall.edu.
- 53. INTELLECTUAL PROPERTY: The University will own all rights, title and interest in any and all intellectual property rights created in the performance or otherwise arising out of the agreement, and Vendor will execute any assignments of other documents necessary for the University to perfect such rights, provided that, for research collaboration pursuant to subcontracts under sponsored research agreements, intellectual property rights will be governed by the terms of the grant or contract to the University to the extent such intellectual property terms to apply to subcontractors.
- **54. FERPA**: Vendor agrees to abide by the Family Education Rights and Privacy Act of 1974 ("FERPA). To the extent that Vendor receives personally identifiable information from education records as defined in (FERPA), Vendor agrees to abide by the limitations on re-disclosure set forth in which states that the officers, employees and agents of a party that receives education record information from Marshall may use the information, but only for the purposes for which the disclosure was made.



- Such reports as the University may request. Requested reports may include, but are not limited to, quantities purchased, agencies utilizing the contract, total contract expenditures by University, etc.
- Quarterly reports detailing the total quantity of purchases in units and dollars, along with a listing of purchases by University.

56. PREFERENCE FOR THE USE OF DOMESTIC STEEL PRODUCTS IN STATE CONTRACT PROJECTS: Pursuant to W.Va. Code §5A-3-56, (a)(1) Except when authorized pursuant to the provisions of subsection (b) of this section, no contractor may use or supply steel products for a state contract project other than those steel products made in the United States. A contractor who uses steel products in violation of this section may be subject to civil penalties pursuant to W.Va. Code §5A-3-56. As used in this section (2):

- (A) "State contract project" means any erection or construction of, or any addition to, alteration of or other improvement to any building or structure, including, but not limited to, roads or highways, or the installation of any heating or cooling or ventilating plants or other equipment, or the supply of any materials for such projects, pursuant to a contract with the State of West Virginia for which bids were solicited on or after the effective date of this section on or after June 6, 2001.
- (B) "Steel products" means products rolled, formed, shaped, drawn, extruded, forged, cast, fabricated or otherwise similarly processed, or processed by a combination of two or more of such operations, from steel made by the open hearth, basic oxygen, electric furnace, bessemer or other steel making process.
- (b) Notwithstanding any provision of subsection (a) of this section to the contrary, the Director of the West Virginia Department of Administration, Purchasing Division ("Director of the Purchasing Division") may, in writing, authorize the use of foreign steel products if:
- (1) The cost for each contract item used does not exceed one tenth of one percent of the total contract cost or \$2,500, whichever is greater. For the purposes of this section, the cost is the value of the steel product as delivered to the project; or
- (2) The Director of the Purchasing Division determines that specified steel materials are not produced in the United States in sufficient quantity or otherwise are not reasonably available to meet contract requirements.

57. PREFERENCE FOR DOMESTIC ALUMINUM, GLASS AND STEEL PRODUCTS:

In Accordance with W. Va. Code § 5-19-1 et seq.,

(a) Every state spending unit, as defined in chapter five-a, shall require that every contract or subcontract for the construction, reconstruction, alteration, repair, improvement or maintenance of public works or for the purchase of any item of machinery or equipment to be used at sites of public works contain a provision that, if any aluminum, glass or steel products are to be supplied in the performance of the contract, or subcontract, only domestic aluminum, glass or steel products shall be supplied unless the spending officer, as defined in chapter five-a, determines, in writing, after the receipt of offers or bids, that the cost of domestic aluminum, glass or steel products is unreasonable or inconsistent with the public interest or that domestic aluminum, glass or steel products are not produced in sufficient quantities to meet the contract requirements: Provided,

December 2, 2019

That this article applies to any public works contract awarded in an amount more than \$50,000, and with regard to steel only, this article applies to any public works contract awarded in an amount more than \$50,000 or requiring more than ten thousand pounds of steel products.

The cost of domestic aluminum, glass, or steel products may be unreasonable if the cost is more than twenty percent (20%) of the bid or offered price for foreign made aluminum, glass, or steel products. If the domestic aluminum, glass or steel products to be supplied or produced in a "substantial labor surplus area", as defined by the United States Department of Labor, the cost of domestic aluminum, glass, or steel products may be unreasonable if the cost is more than thirty percent (30%) of the bid or offered price for foreign made aluminum, glass, or steel products.

This preference shall be applied to an item of machinery or equipment, as indicated above, when the item is a single unit of equipment or machinery manufactured primarily of aluminum, glass or steel, is part of a public works contract and has the sole purpose or of being a permanent part of a single public works project. This provision does not apply to equipment or machinery purchased by a spending unit for use by that spending unit and not as part of a single public works project.

All bids and offers including domestic aluminum, glass or steel products that exceed bid or offer prices including foreign aluminum, glass or steel products after application of the preferences provided in this provision may be reduced to a price equal to or lower than the lowest bid or offer price for foreign aluminum, glass or steel products plus the applicable preference. If the reduced bid or offer prices are made in writing and supersede the prior bid or offer prices, all bids or offers, including the reduced bid or offer prices, will be reevaluated in accordance with this rule.

DESIGNATED CONTACT: Vendor appoints the individual identified in this Section as the Contract Administrator and the initial point of contact for matters relating to the Contract.

Gail Gray, Account Executive	ve - Educational Risk Specialist	
(Name, Title)		
Gail Gray, Account Executive	ve - Educational Risk Specialist	
(Printed Name and Title)		
47 Airpark Court, Greenville, S	SC 29607	
(Address)		
864.672.1345	1.888.751.3014	
(Phone Number)	(Fax Number)	
Gail.Gray@McGrifflnsurance.	com	
(Email Address)		

CERTIFICATION AND SIGNATURE: By signing below, or submitting documentation through BONFIRE, I certify that I have reviewed this Solicitation in its entirety; that I understand the requirements, terms and conditions, and other information contained herein; that this bid, offer or proposal constitutes an offer to Marshall University that cannot be unilaterally withdrawn; that the product or service proposed meets the mandatory requirements contained in the Solicitation for that product or service, unless otherwise stated herein; that the Vendor accepts the terms and conditions contained in the Solicitation, unless otherwise stated herein; that I am submitting this bid, offer or proposal for review and consideration; that I am authorized by the Vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on Vendor's behalf; that I am authorized to bind the Vendor in a contractual relationship; and that to the best of my knowledge, the Vendor will properly register with the WV Purchasing Division and Marshall University.

(Company)	
Dan Nunnery	Digitaly, signed by Dan Perindry. ON interface of the property of the Central Perindry Services, described and all Rick interface of the Central Services and Services.
(Authorized Signature)	
Dan Nunnery, Sr. Vice P	resident, Educational Risk
(Printed Name and Title of Auth	orized Representative)
8/10/2020	
(Date)	
864.442.4005	888.751.3016
(Phone Number)	(Fax Number)

Request for

Terms



Marshall University Office of Purchasing One John Marshall Drive Huntington, WV 25755-4100

Proposal #

MIJOINTATHINS

Pro	oposa	WAVERSHY	Direct all inquiries regarding thi		No. 01
Vendor FEIN/SSI	N:	Phone:	Michel 304-69 wheele	ormation Contact: le Wheeler 6-2727 rsha@marshall.edu and sing@marshall.edu	· ·
AWARD, U FOR THE P proposals,	NLESS OTH PROPOSAL to waive in	IERWISE NOTED, THE PROPO OPENING. The Institution rese	escribed below will be received by to DSAL WILL BE SUBMITTED IN BONE erves the right to accept or reject produced to contract as the best interests or DNS AS SET FORTH HEREIN.	FIRE ON OR BEFORE THE D poosals separately or as a v	PATE AND TIME SHOWN whole, to reject any or all
DA 06/23	(TE /2020	MANDATORY PRE-BID MEETING N/A	DEPARTMENT REQUISITION NO. MU20INTATHINS	Proposals Open: 3:00 p.m., LPT on July 2, 2020	BIDDER MUST ENTER DELIVERY DATE FOR EACH ITEM BID
Item #	Quantity		Description		Unit Extended Price Price
		The purpose of Adden questions and to provi held on July 2, 2020, a	Athletes Intercollegiate Spor dum No. 01 is to respond to de a link to the virtual bid op	vendors' technical	
In complia	ance with the	riod is inserted by the purchas	ers and agrees, if this offer is accept ser) from the bid open date, specifie livered at the designated point(s), w	d above, to furnish any or a	Total r days (30 calendar days Il items upon which prices
Bidder gr	uarantees s	hipment fromwithin		ame Veldor McGriff Ins	urance Services, Inc.
FOB		After receipt of order at	address shown Typed Nan	ne Dan R. Nunnery	

Title Sr. Vice President, Educational Risk Street Address 417 East First Avenue City/State/Zip_Easley / SC / 29640 Date_July 1, 2020 Phone 864.442.4005 Fein 56-1623293

REQUEST FOR PROPOSAL

MU20INTATHINS – Department of Athletics International Student-Athletes Intercollegiate Sports Health Insurance

By signing below, I certify that I have reviewed this Request for Proposal in its entirety; understand the requirements, terms and conditions, and other information contained herein; that I am submitting this proposal for review and consideration; that I am authorized by the bidder to execute this bid or any documents related thereto on bidder's behalf; that I am authorized to bind the bidder in a contractual relationship; and that, to the best of my knowledge, the bidder has properly registered with any State Department that may require registration.

McGriff Insurance Services, Inc.	1
(Company)	1 -1
Dan R. Nunnery / Sr. Vice President, Educational R	isk Jamelkumm
(Representative Name, Title)	7
Phone: 864.442.4005 / Fax: 888.751.3016	v
(Contact Phone/Fax Number)	
July 1, 2020	
(Date)	



Department of Athletics International Student-Athletes Intercollegiate Sports Heath Insurance MU20INTATHINS - TECHNICAL PROPOSAL

Marshall University

1 John Marshall Drive Huntington, WV 25755



Insurance Services

Dan Nunnery

Sr. Vice President of Education Risk McGriff Insurance Services, Inc. 417 East First Avenue Easley, SC 29640 DNunnery@McGriffInsurance.com

Phone: 864.442.4005 Toll Free: 800.948.3486 Fax: 888.751.3016

Matt D'Antoni

Vice President McGriff Insurance Services 1359 21st Avenue North, Suite 105 Myrtle Beach, SC 29577 MDAntoni@mcgriffinsurance.com 843.213.2621

Dan Nunnery | 417 East First Avenue | Easley SC 29640 | 864.442.4005 | DNunnery@McGriffInsurance.com



Marshall University

TABLE OF CONTENTS

RESPONSE TO	TOPIC	PAGE(S)
Mandatory	Signed Cover	1
Mandatory	Table of Contents	2
Mandatory	Signatory Forms	3 - 10
Mandatory	Attachment B: Proposed Coverage	11
4.2:4.2.2.2/4.2.3	McGriff History and Experience	12 - 14
4.2.2.3	Carrier A.M. BEST Rating	15 - 17
4.2.2.4/4.2.2.5/4.2.2.7	4.2.2.7 Carrier Qualifications	
4.2.2.6	McGriff References	21
4.2.2.8	Proof of Financial Position	22
4.2.2.9	Enrollment Options	23
4.3	Qualifications/Issue Resolution/Projects/Valuable Information	24 - 25

DESIGNATED CONTACT: Vendor appoints the individual identified in this Section as the Contract Administrator and the initial point of contact for matters relating to the Contract.

Dan R. Nunnery, Sr. Vice President, Educa	itional Risk	
(Name, Title)		
Dan R. Nunnery, Sr. Vice President, Educa	ational Risk	
(Printed Name and Title)		
417 East First Avenue, Easley, SC 29640		
(Address)		
864-442-4005	888-751-3016	
(Phone Number)	(Fax Number)	
DNunnery@McGriffInsurance.com		
(Email Address)		

CERTIFICATION AND SIGNATURE: By signing below, or submitting documentation through BONFIRE, I certify that I have reviewed this Solicitation in its entirety; that I understand the requirements, terms and conditions, and other information contained herein; that this bid, offer or proposal constitutes an offer to Marshall University that cannot be unilaterally withdrawn; that the product or service proposed meets the mandatory requirements contained in the Solicitation for that product or service, unless otherwise stated herein; that the Vendor accepts the terms and conditions contained in the Solicitation, unless otherwise stated herein; that I am submitting this bid, offer or proposal for review and consideration; that I am authorized by the Vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on Vendor's behalf; that I am authorized to bind the Vendor in a contractual relationship; and that to the best of my knowledge, the Vendor will properly register with the WV Purchasing Division and Marshall University.

McGriff Insurance Services, Inc.		
(Company)		
Jan Sthumin		
(Authorized Signature)		
Dan D. Munnamy Co. Wine Develop R. L.	In. I	
Dan R. Nunnery, Sr. Vice President, Educationa		
(Printed Name and Title of Authorized Represen	tative)	
July 1, 2020		
(Date)		
864-442-4005	000 555 404 4	
	888-751-3016	
(Phone Number)	(Fax Number)	

ADDENDUM ACKNOWLEDGEMENT FORM SOLICITATION NO 1

Addendum No. 01 MU20INTATHINS - International Student-Athletes Intercollegiate Sports Health Insurance

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specifications, etc.

necessary revisions to my proposal, plans	s and/or specifications, etc.
Addendum Numbers Received:	
(Check the box next to each addendum re	eceived)
Addendum No. 1	Addendum No. 6
Addendum No. 2	Addendum No. 7
Addendum No. 3	Addendum No. 8
Addendum No. 4	Addendum No. 9
Addendum No. 5	Addendum No. 10
discussion held between Vendor's repres-	sentation made or assumed to be made during any oral entatives and any University personnel is not binding and added to the specifications by an official
McGriff Insurance Services, Inc.	
Company & A home	m
Authorized Signature	
July 1, 2020	
Date	

NOTE: This addendum acknowledgement should be submitted with the bid to expedite document processing.

STATE OF WEST VIRGINIA Purchasing Division

PURCHASING AFFIDAVIT

CONSTRUCTION CONTRACTS: Under W. Va. Code § 5-22-1(i), the contracting public entity shall not award a construction contract to any bidder that is known to be in default on any monetary obligation owed to the state or a political subdivision of the state, including, but not limited to, obligations related to payroll taxes, property taxes, sales and use taxes, fire service fees, or other fines or fees.

ALL CONTRACTS: Under W. Va. Code §5A-3-10a, no contract or renewal of any contract may be awarded by the state or any of its political subdivisions to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor and: (1) the debt owed is an amount greater than one thousand dollars in the aggregate; or (2) the debtor is in employer default.

EXCEPTION: The prohibition listed above does not apply where a vendor has contested any tax administered pursuant to chapter eleven of the W. Va. Code, workers' compensation premium, permit fee or environmental fee or assessment and the matter has not become final or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

DEFINITIONS:

"Debt" means any assessment, premium, penalty, fine, tax or other amount of money owed to the state or any of its political subdivisions because of a judgment, fine, permit violation, license assessment, defaulted workers' compensation premium, penalty or other assessment presently delinquent or due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon.

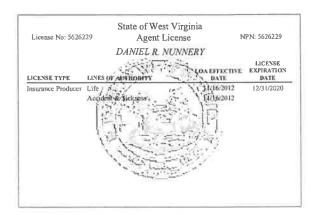
"Employer default" means having an outstanding balance or liability to the old fund or to the uninsured employers' fund or being in policy default, as defined in W. Va. Code § 23-2c-2, failure to maintain mandatory workers' compensation coverage, or failure to fully meet its obligations as a workers' compensation self-insured employer. An employer is not in employer default if it has entered into a repayment agreement with the Insurance Commissioner and remains in compliance with the obligations under the repayment agreement.

"Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever, related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceed five percent of the total contract amount.

AFFIRMATION: By signing this form, the vendor's authorized signer affirms and acknowledges under penalty of law for false swearing (W. Va. Code §61-5-3) that: (1) for construction contracts, the vendor is not in default on any monetary obligation owed to the state or a political subdivision of the state, and (2) for all other contracts, that neither vendor nor any related party owe a debt as defined above and that neither vendor nor any related party are in employer default as defined above, unless the debt or employer default is permitted under the exception above.

Witness the following signature: Vendor's Name: McGriff Insurance Services, Inc. Authorized Signature: State of South Carolina County of Easley Taken, subscribed, and sworn to before me this 25 day of June My Commission expires August 17 2020 AFFIX SEAL HERE NOTARY PUBLIC Purchasing Affidavit (Revised 01/19/2018)

9



DANIEL R. NUNNERY 102 MEDINAH DR EASLEY SC 29642-3126

State of West Virginia

License No: 5626229

Agent License

NPN: 5626229

DANIEL R. NUNNERY

This is to certify that the above named agent is licensed in the State of West Virginia with the following authority(ies):

LICENSE TYPE	LINE(S) OF AUTHORITY	LOA EFFECTIVE DATE	LICENSE EXPIRATION DATE
nsurance Producer	Life	11/16/2012	12/31/2020
8	Accident & Sickness	11/16/2012	8
3	TO 750 1 150		8
50	A SET THE SECOND		8
7			Ŋ.
	さて		У
	E &	100	
	B WY	LIBER DI	
	SEMPES	and the same	
	TUNION	COOLLE TO THE PARTY OF THE PART	
lease visit sbs-wv.naic.org/Li	ion-Web/jsp/sbsreports/AgentLookup.jsp for the curre	nt status of this license.	



CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY) 8/7/2020

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER. AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

CONTACT NAME: Karen Wray			
PHONE (A/C, No, Ext): 501-661-4973 (A/C, No):			
ADDRESS: CertificateRequests@bbandt.com			
INSURER(S) AFFORDING CO	VERAGE NAIC #		
INSURER A: Hartford Fire Insurance Comp	pany 19682		
INSURER B: Twin City Fire Insurance Con	npany 29459		
INSURER C: National Union Fire Ins Co of	Pitt. PA 19445		
INSURER D :			
INSURER E :			
INSURER F :			
	PHONE (A)C, No, Ext): 501-661-4973 E-MAIL ADDRESS: CertificateRequests@bbandt. INSURER(S) AFFORDING CO INSURER A: Hartford Fire Insurance Compliance B: Twin City Fire Insurance Compliance C: National Union Fire Ins Co of Insurer D: INSURER D: INSURER E:		

COVERAGES CERTIFICATE NUMBER: 329236288 REVISION NUMBER:

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES, LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

NSR .TR	TYPE OF INSURANCE	ADDL SUBR INSD WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMIT	S
A	X COMMERCIAL GENERAL LIABILITY CLAIMS-MADE X OCCUR		22CSES70002	12/6/2019	5/1/2021	EACH OCCURRENCE DAMAGE TO RENTED PREMISES (Ea occurrence)	\$ \$2,000,000 \$ \$1,000,000
						MED EXP (Any one person)	s \$ 10,000
Ī						PERSONAL & ADV INJURY	\$\$2,000,000
	GEN'L AGGREGATE LIMIT APPLIES PER:					GENERAL AGGREGATE	\$\$4,000,000
Ī	POLICY PRO- X LOC					PRODUCTS - COMP/OP AGG	\$ \$4,000,000
	OTHER:						\$
1	AUTOMOBILE LIABILITY		22CSES70003	12/6/2019	5/1/2021	COMBINED SINGLE LIMIT (Ea accident)	\$ \$2,000,000
	X ANY AUTO					BODILY INJURY (Per person)	\$
	OWNED SCHEDULED AUTOS ONLY					BODILY INJURY (Per accident)	\$
	X HIRED X NON-OWNED AUTOS ONLY					PROPERTY DAMAGE (Per accident)	\$
İ	10.00012						S
;	X UMBRELLA LIAB X OCCUR		28295320	12/6/2019	5/1/2021	EACH OCCURRENCE	\$ 15,000,000
	EXCESS LIAB CLAIMS-MADE					AGGREGATE	\$ 15,000,000
	DED RETENTION\$						\$
	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY		22WNS70000	12/6/2019	5/1/2021	X PER STATUTE ER	
	ANYPROPRIETOR/PARTNER/EXECUTIVE	N/A	22WBRS70001	12/6/2019	5/1/2021	E.L. EACH ACCIDENT	\$ \$1,000,000
	(Mandatory in NH)	N/A				E.L. DISEASE - EA EMPLOYEE	\$\$1,000,000
	If yes, describe under DESCRIPTION OF OPERATIONS below					E.L. DISEASE - POLICY LIMIT	s \$1,000,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)
22WNS70000 - Workers Compensation (Various Writing Company Names within the Hartford Fire Insurance Group apply based on the state of employment)
---- 22WBRS70001 - Workers Compensation for Wisconsin ONLY

FUTURE RENEWAL CERTIFICATES SHOULD BE OBTAINED BY ACCESSING THE FOLLOWING WEBSITE (www.mcgriffinsurance.com/truisteoi) NOTE: The website is case sensitive so be sure to use all lower case letters when typing the web address.

RFP: MU20INTATHINS Marshall University Department of Athletics International Student-Athletes Intercollegiate Sports Health Insurance

CERTIFICATE HOLDER	CE	RT	IFIC.	ATE	HO	LDER
--------------------	----	----	-------	-----	----	------

Marshall University Office of Purchasing Old Main 125 Attn: Michelle Wheeler One John Marshall Dr. Huntington WV 25755

CANCELLATION

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE

nie 5. Swink

© 1988-2015 ACORD CORPORATION. All rights reserved.



Office of Purchasing

Re: Letter of Intent to Purchase

Date: August 5, 2020

RFP: MU20INTATHINS

International Student-Athlete Health Coverage

Dear Ms. Gray,

This letter of intent will serve as notification that Marshall University agrees to procure your services for Marshall University's International Student-Athlete Health Coverage as provided in the RFP response dated July 2, 2020, signed by Dan R. Nunnery, Sr. Vice President, Educational Risk.

Purchasing is currently working with Athletics to get a purchase order issued for the services specified in this RFP response. This intent to purchase letter precedes a purchase order contract documents that will be sent when it becomes available.

Mr. David Steele will contact you to begin the service.

Sincerely,

Michelle Wheeler, Associate Director of Purchasing

Cc David Steele, Athletic Director, Athletics

Dawn Kirtner, Accountant, Athletics Angela White Negley, Director of Purchasing/CPO Purchasing File

UC Defaulted Accounts Search Results

Sorry, no records matching your criteria were found.

FEIN:

561623293

Business name:

MCGRIFF INSURANCE SERVICES INC.

Doing business as/Trading as:

Please use your browsers back button to try again.

WorkforceWV	<u>Unemployment</u>	Offices of the Insurance		
	<u>Compensation</u>	Commissioner		



Office of Purchasing One John Marshall Drive Huntington, West Virginia 25755-4100 304/696-3157

MEMORANDUM

TO:

David Steele Director, Assoc. Athletic Director, Asst. Ad Finance

FROM:

Michelle Wheeler, Associate Purchasing Director

DATE:

8/5/2020

RE:

Review of Cost Bids Received on MU20INTATHINS

The offer from McGriff is the sole qualified proposal for International Student Athlete Health Coverage. If this offer meets the minimum specifications and is acceptable, please sign, date, and return this form to Purchasing.

Four submissions were received, McGriff, IFS, Health Protection and Bordon Periman. McGriff was the sole vendor whose technical proposal met the minimum technical score of 49 points and will receive the 30 point cost assignment.

Please advise Purchasing of the selected option(s) below.

Thank you.

McGriff	Option 1 (10K) Rates					Selection X
#1-1	Participant	1	\$ 1,762.20	\$ 146.85	\$ 1,762.20	
#1-2	Spouse	1	\$ 5,286.00	\$ 440.50	\$ 5,286.00	
#1-3	Each Child	1	\$ 2,643.00	\$ 220.25	\$ 2,643.00	
Optio	n 2 (15K) Rates		33,500			
#2-1	Participant	1	\$ 1,807.20	\$ 150.60	\$ 1,807.20	
#2-2	Spouse	1	\$ 5,421.60	\$ 451.80	\$ 5,421.60	
#2-3	Each Child	1	\$ 2,710.80	\$ 225.90	\$ 2,710.80	
	Option 3 (20K) Rates					
#3-1	Participant	1	\$ 1,852.80	\$ 154.40	\$ 1,852.80	X
#3-2	Spouse	1	\$ 5,557.80	\$ 463.15	\$ 5,557.80	
#3-3	Each Child	1	\$ 2,779.20	\$ 231.60	\$ 2,779.20	

an Atu

Signature

UC Defaulted Accounts Search Results

Sorry, no records matching your criteria were found.

FEIN:

561623293

Business name:

MCGRIFF INSURANCE SERVICES INC.

Doing business as/Trading as:

Please use your browsers back button to try again.

WorkforceWV

<u>Unemployment</u> <u>Compensation</u> Offices of the Insurance Commissioner