


Purchase Change Request		Marshall University Office of Purchasing One John Marshall Drive Huntington, WV 25755-4100	Order # MU20VENDSN
--------------------------------	---	---	------------------------------

FY 2022	Buyer JH	Date 4/29/2022	Account Various	P.O. Date 7/1/2019	Contract MU20VENDSN
------------	-------------	-------------------	--------------------	-----------------------	------------------------

Document <input type="checkbox"/> Requisition (Cancellation only) <input type="checkbox"/> Regular Purchase Order <input type="checkbox"/> Contract Purchase Order <input checked="" type="checkbox"/> Open End Contract Purchase <input type="checkbox"/> Agreement	Document Action <input type="checkbox"/> Cancellation <input checked="" type="checkbox"/> Increase/Decrease <input type="checkbox"/> Unused Balance <input type="checkbox"/> Freight <input type="checkbox"/> Renewal <input type="checkbox"/> Extension Error <input type="checkbox"/> Error in Total Amount <input type="checkbox"/> Change of Account <input type="checkbox"/> Change of Vendor Name/Address <input checked="" type="checkbox"/> Other
--	--

Vendor Name, Address, Phone #, etc. AVI FOODSYSTEMS INC 2590 ELM RD NE WARREN OH 44483	Vendor Code 340939177	BOG Unit Name & Address Marshall University Office of Purchasing One John Marshall Drive Huntington, WV 25755-4100
Ph# 304-766-8846	Fax	FEIN# 340939177

Item#	Quantity	Description of Change	Unit Price	Extended Price
		Change Order # 4 To amend the contract according to all terms, conditions, and specifications contained in the original contract and all authorized change orders, as per the information below and on Page 2. VENDING SERVICES To increase the prices of Candy, Candy (Large), Crackers, Mints, Pastries, and Snacks (Large) as appears in the Pricing Guide on Page 2. Effective Date of Change: 4/29/2022 Contract Effective Dates: July 1, 2021 - June 30, 2022		

Reason for Change: To increase the prices of Candy, Candy (Large), Crackers, Mints, Pastries, and Snacks (Large) as appears in the Pricing Guide on Page 2.	Previous Total	\$ <u>Open-End</u>
	Increase	\$ _____
	Decrease	\$ _____
	New Total	\$ <u>Open-End</u>

Approved: Angela White Negl 4/29/22 _____ Date

Authorized Signature

N/A _____ Date

Attorney General if required

**AVI FOODSYSTEMS
PRICING – VENDING
2022**

<u>Item</u>	<u>Current Price</u>	<u>Proposed Price</u>
Candy	\$1.25	\$1.50
Candy (Large)	\$1.70	\$2.00
Crackers	\$0.80	\$1.00
Mints	\$0.80	\$1.00
Pastry	\$1.50	\$1.75
Snacks (Large)	\$1.25	\$2.50

AN IMPORTANT UPDATE ON FOODSERVICE COSTS

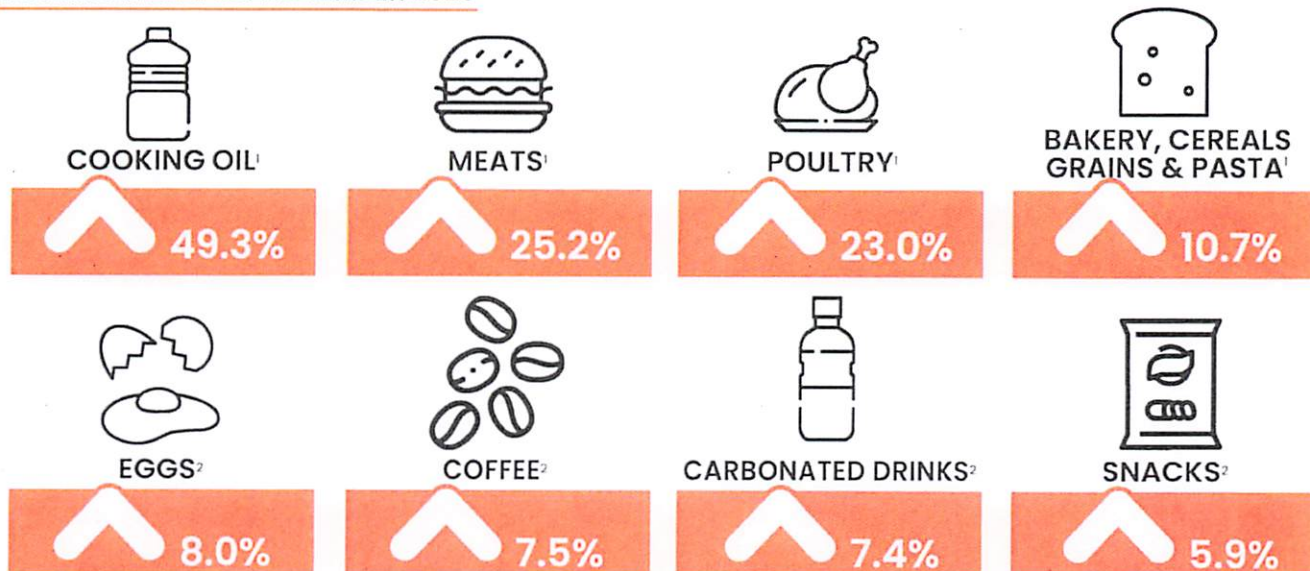
As you may have encountered at grocery, restaurant and retail establishments, prices have continued to significantly rise in 2021. Throughout 2021, AVI has experienced unprecedented, unavoidable increases that are contributed to multiple factors occurring nationwide. The foodservice industry has historically endured state of emergency events that have produced variants of change in pricing and product availability; yet, throughout past emergencies, we often experienced steady peaks with certain commodities. Unfortunately, this has not been the outcome of our current landscape:

- **Limited product availability from manufacturers.** Pre-pandemic, national average foodservice fill rates were approximately 98% or above; today, national fill rates are approximately 7-10 points below average.
- **Transportation interruptions** are causing shipping and delivery delays based upon increased demand, labor and trucker shortages.
- Pre-pandemic, average annual price increases occurred for approximately 20%-30% of products. In 2021, we have experienced multiple price increases for approximately **70%-80% of products from numerous suppliers** across most industries. The influx of these increases have placed a limited impact on leveraging cost negotiations.
- With labor shortages impacting most industries, employer compensation and healthcare costs have overwhelmed the service industry with an 8.1% increase in wages and salaries and the cost of benefits increased at 2.6% in Third Quarter 2021. (Source: *Employment Cost Index, BLS.gov*)



While AVI continues to be aggressive and diligent in working to control product costs, our company recognizes the importance of providing comprehensive insight. Our current economic climate is demonstrating that it is no longer “business as usual”, does not exempt any industry and, due to such a substantial impact, it is imperative to appropriately implement product price adjustments across our business units throughout the foreseeable period.

KEY COST INCREASES NOVEMBER 2021 VS. NOVEMBER 2020



Vendor/Customer

Vendor/Customer	Legal Name	Alias/DBA	Vendor Active Status	Customer Active Status	Previous Name
000000176381	AVI FOOD SYSTEMS INC		Active	Inactive	
000000176382	AVI FOODSYSTEMS IN Q51		Discontinued	Inactive	
✓ 000000176383	AVI FOODSYSTEMS INC		Active	Inactive	
000000176384	AVI HQ CATERING		Discontinued	Inactive	
000000176385	AVI WV STATE COLLEGE Q51		Discontinued	Inactive	
000000176386	AVI WVA BD CATERING Q51		Active	Inactive	

From 1 to 6 of 6 First Prev Next Last Attachments

Save Undo Delete Insert Copy Paste Search

General Info

Vendor/Customer : 000000176383	Restrict Use by Department :
Legal Name : AVI FOODSYSTEMS INC	Miscellaneous Account :
Alias/DBA :	Internal Account :
Vendor Active Status : Active	Third Party Only :
Vendor Approval Status : Complete	Third Party Vendor :
Customer Active Status : Inactive	Third Party Customer :
Customer Approval Status : Incomplete	Inventory Customer :
Location Name :	Healthcare Provider :
First Name :	Never Archive :
Middle Name :	Restrict VSS Access : No
Last Name :	Discontinue - No New Business :
Company Name : AVI FOODSYSTEMS INC	Prevent MA Reference :
Previous Name :	PunchOut Enabled :
Previous Street :	Re-PunchOut Enabled :
Previous City :	Electronic Order Enabled :
Previous State/Province :	W-9 Received :
Previous Country :	W-9 Received Date :
	W-8 Received :
	W-8 Received Date :
	Accepts Credit Cards :
	Active From : 12/17/1991
	Active To :
	Last Usage Date : 04/26/2022
	Department :
	Unit :

Headquarters

Headquarters Account : Yes	Web Address http:// : www.avifoodsystems.com
Headquarters Account Code : 000000176383	Catalog DUNS : 018409615
Headquarters Account Legal Name : AVI FOODSYSTEMS INC	Catalog Extended DUNS :
Franchise Account : <input type="checkbox"/>	Taxpayer ID Number : *****9177
	Taxpayer ID Number Type : EIN

Organization

Organization Type : Company	1099 Indicator : No
1099 Classification : Corporation	1042-S Indicator :
1042-S Ch. 3 Recipient Code :	Taxpayer ID Number : 340939177
1042-S Ch. 4 Status Code :	Taxpayer ID Number Type : EIN
Number of Employees :	Detailed TIN Type :
Merchant ID :	Foreign Tax ID :
Sex :	GIIN :
Date of Birth :	1042-S Recipient Account Number :
Marital Status :	W-8 Form :
Annual Income :	Tax Profile : NOTAX
IRS Country of Residence :	Tax Profile Name : No Tax
IRS Country Sub Code :	EBIC Number :
Contract Withholding Exempt : <input type="checkbox"/>	IAEC Number :
National Provider ID :	Web Address http:// :
Assigning Authority :	Employee ID :
CAGE Code :	Employee Status :
Permanent Staffed Office in State : <input type="checkbox"/>	Supplier Shared Secret :

Disbursement Options

Category : DIRC	Hold Payment :
Description : Direct Payments	Hold Payment Authorized By :
Default Type : Check	Hold Payment Authorized On :
Default Priority : 99	Hold Reason :
Default Format : REG	
Default Format Description :	Prevent New Spending :
Scheduled Payment Day :	Prevent New Orders : Not Active
Single Payment Indicator : <input type="checkbox"/>	Third Party Code :
Name on Check : Legal Name	Third Party Name :
Eligible for VCA Payments :	Third Party Approved By :
VCA Effective From Date :	
VCA Effective To Date :	

Third Party Approved On :
 Third Party Reason :
 VCA Primary Email :
 VCA Secondary Email :
 VCA Comments :
 Always Infer Third Party Vendor :
 Third Party Address ID :

▼ Prenote/EFT

Generate EFT Payment :
 ABA Number :
 Bank Name :
 Account Type :
 Account Number :
 Routing ID Number :
 Bank Phone Number :
 Prenote Requested Date :
 Prenote Return Reason :
 Prenote Return Reason Message :
 Foreign Correspondent Bank Name :
 Foreign Correspondent Bank Branch Country Code :
 Account Number Linkage to Provider Identifier :
 Reason for Submission :

EFT Format :
 EFT Format Description :
 EFT Status :
 Last Status Change :
 EFT Status Description :
 Prenote Return Reason Explanation :
 W-9 Mailing Date : 09/22/1994
 W-9 Response Date : 10/07/1994

▼ Remittance Advice

Remittance Advice Required :
 Remittance Advice Format :
 Remittance Advice Format Description :
 Remittance Advice Transmission Mode :

▼ Vendor Terms

Number of Days 1 :
 Discount Percent 1 :
 Discount Always 1 :
 Number of Days 2 :
 Discount Percent 2 :
 Discount Always 2 :

Number of Days 3 :
 Discount Percent 3 :
 Discount Always 3 :
 Number of Days 4 :
 Discount Percent 4 :
 Discount Always 4 :

▼ Accounts Receivable

Default Receipt Type :
 Default Billing Profile :
 Cost Accounting Funding Type :
 Credit/Debit Card Type :
 Credit/Debit Card Number :
 Name on Card :
 Credit/Debit Card Expiration Month :
 Credit/Debit Card Expiration Year :

Bill Headquarters :
 Bankruptcy :
 Central Statement BPRO :
 Central Statement Billing Location :
 Central Statement Address ID :
 Suppress Central Statement :
 Suppress Central Past Due Statement :

▼ eMALL

DUNS : 018409615
 Extended DUNS :
 Internet Catalog :
 VSS Registered :
 Preferred Ordering Method : Electronic
 Pcard Acceptance Level : No PCARD
 Create Certification Document :
 Vendor Preference Level : 99

▼ Location Information

*Verify My Locations by : Create My Own
 Vendor Verification Based On : Migrated vendor accounts ha
 Vendor Verification Password :
 Send Activation Code :
 Activation Email Address :
 Activation Code :
 Confirm Activation Code :
 Requestor Name :
 Requestor Phone Number :
 Confirm Verifications :

► Fee and Vendor Compliance Holds

Fee Exempt :
 Registration Application Date : 03/23/2022
 Registration Effective Date : 03/23/2022
 Registration Expiration Date : 03/23/2023
 Pre-Registration Code :
 Tax Clearance :
 Unemployment Insurance :
 Worker's Compensation :
 Secretary of State Registration :
 Federal Debarred :

► Executive Compensation

▼ Additional Information

Miscellaneous Field 1 :
 Miscellaneous Field 2 :
 Miscellaneous Field 3 :
 Miscellaneous Field 4 :
 Miscellaneous Field 5 :
 Miscellaneous Field 6 :
 Miscellaneous Flag 1 :
 Miscellaneous Flag 2 :
 Miscellaneous Flag 3 :

Miscellaneous Field 7 :

▼ Travel

Traveler :

Travel Policy : 

Allow Traveler Advances :

PCard ID : 

▼ Change Management

Created By : conversion
Conversion User

Created On : 06/03/2014

Last Approved By : oliverte2
Terra N Oliver

Last Approved On : 03/24/2022

Date Registered : 06/03/2014

Last Modified By : oliverte2
Terra N Oliver

Last Modified On : 03/24/2022

Comments : put 'Not Active' in blank pno field

[Top](#)

CREATE DOCUMENT> [Create New Record](#) [Modify Existing Record](#)

UPDATE> [Headquarters](#) [Add 1099 Information Entry](#) [Add 1042-S Reporting Information Entry](#) [Vendor Business Types By Commodity](#)

SEARCH BY> [Master Contacts](#) [Master Addresses](#) [Vendor Commodity](#) [Vendor Addresses](#) [Vendor Business Types](#) [Vendor Service Areas](#) [VCM Query](#) [Historical Vendor Information](#)

[Vendor Transaction History](#)